

Table 1: In the area served by your leadership organization, all in all, do you think things are generally headed...

	AREA				DENSITY		POPULATION			AGE (YEARS)			REGION				OWNER		OWNER II		ALP		ALUMNI			ALUMNI		INDEX		
	Total	STATE	CNTY	MTRO AREA	LOW	MED+	<100k	100k - <500k	500k+	<=20	21-30	31+	NE	MW	S	W	COC	NOT	IND	COC	Yes	No	<500	500 - <1000	1000+	<700	701+	LOW	MED	HIGH
in the right direction.	120	10	54	56	68	52	33	51	36	31	41	43	13	41	44	22	45	75	60	45	64	56	33	38	39	71	39	43	47	30
		8%	45%	47%	57%	43%	28%	43%	30%	26%	34%	36%	11%	34%	37%	18%	38%	63%	50%	38%	53%	47%	28%	32%	33%	59%	33%	36%	39%	25%
		(A)	(B)	(C)	(D)	(E)	(F)	(G)	(H)	(I)	(J)	(K)	(L)	(M)	(N)	(O)	(P)	(Q)	(R)	(S)	(T)	(U)	(V)	(W)	(X)	(Y)	(Z)	(I)	(I)	(I)
on the wrong track.	110	9	47	54	62	48	30	47	33	29	37	39	12	38	40	20	44	66	54	44	57	53	30	35	37	65	37	39	41	30
	92%	90%	87%	96%	91%	92%	91%	92%	92%	94%	90%	91%	92%	93%	91%	91%	98%	88%	90%	98%	89%	95%	91%	92%	95%	92%	95%	91%	87%	100%
		8%	43%	49%	56%	44%	27%	43%	30%	26%	34%	35%	11%	35%	36%	18%	40%	60%	49%	40%	52%	48%	27%	32%	34%	59%	34%	35%	37%	27%
I am unsure	6	0	5	1	2	4	2	3	1	0	4	2	1	2	3	0	1	5	3	1	5	1	2	2	2	4	2	3	3	0
	5%	0%	9%	2%	3%	8%	6%	6%	3%	0%	10%	5%	8%	5%	7%	0%	2%	7%	5%	2%	8%	2%	6%	5%	5%	6%	5%	7%	6%	0%
		0%	83%	17%	33%	67%	33%	50%	17%	0%	67%	33%	17%	33%	50%	0%	17%	83%	50%	17%	83%	17%	33%	33%	33%	67%	33%	50%	50%	0%
Chi Square	4	1	2	1	4	0	1	1	2	2	0	2	0	1	1	2	0	4	3	0	2	2	1	1	0	2	0	1	3	0
	3%	10%	4%	2%	6%	0%	3%	2%	6%	6%	0%	5%	0%	2%	2%	9%	0%	5%	5%	0%	3%	4%	3%	3%	0%	3%	0%	2%	6%	0%
		25%	50%	25%	100%	0%	25%	25%	50%	50%	0%	50%	0%	25%	25%	50%	0%	100%	75%	0%	50%	50%	25%	25%	0%	50%	0%	25%	75%	0%

Table 1b: In the area served by your leadership organization, all in all, do you think things are generally headed...

	LAW / SOCIO		ALUMNI DUES			ALUMNI PROG		DUES			% PAYING DUES			ALUM STAFF		FUNDRAISE		DEPEND \$\$		SURVEY		PUBLIC ISSUS		SKILLS (I.E. BOARD)		PLACEI BOD		NEWSLTTR		ACTIVE ONLINE		SOCIAL MEDIA		
	Total	Yes/ Will	No	YES	NO	NO PROG	YES	NO	\$25 - <\$50	\$50 - <\$75	\$75+	<20%	20% - <35%	35%+	YES	No	YES	NO	YES	NO	YES	NO	YES	NO	YES	NO	YES	NO	YES	NO	YES	NO		
		(A)	(B)	(C)	(D)	(E)	(F)	(G)	(H)	(I)	(J)	(K)	(L)	(M)	(N)	(O)	(P)	(Q)	(R)	(S)	(T)	(U)	(V)	(W)	(X)	(Y)	(Z)	(I)	(I)	(I)	(I)	(^)	(_)	(')	(a)
in the right direction.	120	71	43	55	38	27	93	27	17	14	12	21	19	12	72	48	51	69	43	77	72	48	62	58	54	66	74	46	64	56	66	54	84	36
		59%	36%	46%	32%	23%	78%	23%	14%	12%	10%	18%	16%	10%	60%	40%	43%	58%	36%	64%	60%	40%	52%	48%	45%	55%	62%	38%	53%	47%	55%	45%	70%	30%
on the wrong track.	110	68	38	50	34	26	84	26	16	14	10	20	17	10	68	42	49	61	39	71	66	44	59	51	51	59	69	41	58	52	61	49	78	32
	92%	96%	88%	91%	89%	96%	90%	96%	94%	100%	83%	95%	89%	83%	94%	88%	96%	88%	91%	92%	92%	92%	95%	88%	94%	89%	93%	89%	91%	93%	92%	91%	93%	89%
		62%	35%	45%	31%	24%	76%	24%	15%	13%	9%	18%	15%	9%	62%	38%	45%	55%	35%	65%	60%	40%	54%	46%	46%	54%	63%	37%	53%	47%	55%	45%	71%	29%
I am unsure	6	3	3	4	1	1	5	1	1	0	1	1	2	1	2	4	1	5	4	2	4	2	1	5	0	6	2	4	5	1	4	2	5	1
	5%	4%	7%	7%	3%	4%	5%	4%	6%	0%	8%	5%	11%	8%	3%	8%	2%	7%	9%	3%	6%	4%	2%	9%	0%	9%	3%	9%	8%	2%	6%	4%	6%	3%
		50%	50%	67%	17%	17%	83%	17%	17%	0%	17%	17%	33%	17%	33%	67%	17%	83%	67%	33%	67%	33%	17%	83%	0%	100%	33%	67%	83%	17%	67%	33%	83%	17%
Chi Square	4	0	2	1	3	0	4	0	0	0	1	0	0	1	2	2	1	3	0	4	2	2	2	2	3	1	3	1	1	3	1	3	1	3
	3%	0%	5%	2%	8%	0%	4%	0%	0%	0%	8%	0%	0%	8%	3%	4%	2%	4%	0%	5%	3%	4%	3%	3%	6%	2%	4%	2%	2%	5%	2%	6%	1%	8%
		0%	50%	25%	75%	0%	100%	0%	0%	0%	25%	0%	0%	25%	50%	50%	25%	75%	0%	100%	50%	50%	50%	50%	75%	25%	75%	25%	25%	75%	25%	75%	25%	75%
		3.85			4.82		1.36		3.84			3.90			2.10		2.33		4.72		0.28		3.12		6.45		2.39		3.48		1.79		4.41	
		.146			.306		.507		.429			.420			.351		.312		.094		.870		.210		.040		.303		.176		.408		.110	

Table 2: Which of the following, if any, relate to the alumni of your main or flagship civic leadership program? PLEASE READ ALL ANSWER CHOICES AND SELECT ALL THAT APPLY.

	AREA				DENSITY		POPULATION			AGE (YEARS)			REGION				OWNER		OWNER II		ALP		ALUMNI			ALUMNI		INDEX		
	Total	STATE	CNTY	MTRO AREA	LOW	MED+	<100k	100k - <500k	500k+	<=20	21-30	31+	NE	MW	S	W	COC	NOT	IND	COC	Yes	No	<500	500 - <1000	1000+	<700	701+	LOW	MED	HIGH
	120	10	54	56	68	52	33	51	36	31	41	43	13	41	44	22	45	75	60	45	64	56	33	38	39	71	39	43	47	30
		8%	45%	47%	57%	43%	28%	43%	30%	26%	34%	36%	11%	34%	37%	18%	38%	63%	50%	38%	53%	47%	28%	32%	33%	59%	33%	36%	39%	25%
		(A)	(B)	(C)	(D)	(E)	(F)	(G)	(H)	(I)	(J)	(K)	(L)	(M)	(N)	(O)	(P)	(Q)	(R)	(S)	(T)	(U)	(V)	(W)	(X)	(Y)	(Z)	(I)	(I)	(I)
We have a membership program that requires dues	56 47%	5 50%	26 48%	25 45%	29 43%	27 52%	13 39%	26 51%	17 47%	8 26%	23 56%	24 56%	3 23%	14 34%	31 70%	8 36%	19 42%	37 49%	31 52%	19 42%	33 52%	23 41%	7 21%	23 61%	22 56%	30 42%	22 56%	12 28%	27 57%	17 57%
Our membership programs do not require dues	37 31%	4 40%	17 31%	16 29%	26 38%	11 21%	10 30%	15 29%	12 33%	13 42%	10 24%	13 30%	5 38%	15 37%	8 18%	9 41%	10 22%	27 36%	19 32%	10 22%	21 33%	16 29%	13 39%	9 24%	13 33%	22 31%	13 33%	13 30%	14 30%	10 33%
Alumni serve on our leadership program's Board of Directors	93 78%	8 80%	43 80%	42 75%	50 74%	43 83%	22 67%	41 80%	30 83%	25 81%	32 78%	36 84%	10 77%	29 71%	35 80%	19 86%	28 62%	65 87%	57 95%	28 62%	54 84%	39 70%	24 73%	33 87%	35 90%	57 80%	35 90%	20 47%	44 94%	29 97%
Alumni have an active role in developing our programming	89 74%	10 100%	38 70%	41 73%	53 78%	36 69%	22 67%	39 76%	28 78%	25 81%	31 76%	31 72%	9 69%	26 63%	36 82%	18 82%	36 80%	53 71%	45 75%	36 80%	48 75%	41 73%	25 76%	26 68%	32 82%	51 72%	32 82%	26 60%	40 85%	23 77%
Alumni actively help us raise funds	51 43%	4 40%	21 39%	26 46%	29 43%	22 42%	6 18%	28 55%	17 47%	9 29%	19 46%	23 53%	6 46%	12 29%	22 50%	11 50%	15 33%	36 48%	32 53%	15 33%	32 50%	19 34%	10 30%	21 55%	19 49%	31 44%	19 49%	4 9%	22 47%	25 83%
Alumni actively help us recruit applicants	101 84%	9 90%	45 83%	47 84%	54 79%	47 90%	24 73%	44 86%	33 92%	25 81%	36 88%	40 93%	13 100%	31 76%	38 86%	19 86%	34 76%	67 89%	55 92%	34 76%	59 92%	42 75%	26 79%	35 92%	36 92%	61 86%	36 92%	27 63%	44 94%	30 100%
Our program is fully run by volunteer alumni	12 10%	0 0%	6 11%	6 11%	7 10%	5 10%	5 15%	6 12%	1 3%	4 13%	3 7%	4 9%	1 8%	3 7%	6 14%	2 9%	9 20%	3 4%	2 3%	9 20%	6 9%	6 11%	4 12%	6 16%	1 3%	10 14%	1 3%	7 16%	4 9%	1 3%
The continuation of our organization relies on donations or dues from alumni	43 36%	6 60%	17 31%	20 36%	24 35%	19 37%	10 30%	18 35%	15 42%	7 23%	17 41%	19 44%	4 31%	12 29%	22 50%	5 23%	8 18%	35 47%	30 50%	8 18%	26 41%	17 30%	10 30%	14 37%	17 44%	24 34%	17 44%	9 21%	20 43%	14 47%
We have a staff person devoted solely to working with alumni	4 3%	1 10%	0 0%	3 5%	2 3%	2 4%	0 0%	2 4%	2 6%	0 0%	1 2%	3 7%	1 8%	0 0%	0 0%	3 14%	1 2%	3 4%	3 5%	1 2%	3 5%	1 2%	0 0%	2 5%	2 5%	2 3%	2 5%	0 0%	2 4%	2 7%

Table 2: Which of the following, if any, relate to the alumni of your main or flagship civic leadership program? PLEASE READ ALL ANSWER CHOICES AND SELECT ALL THAT APPLY.

	AREA				DENSITY		POPULATION			AGE (YEARS)			REGION				OWNER		OWNER II		ALP		ALUMNI			ALUMNI		INDEX		
	Total	STATE	CNTY	MTRO AREA	LOW	MED+	<100k	100k - <500k	500k+	<=20	21-30	31+	NE	MW	S	W	COC	NOT	IND	COC	Yes	No	<500	500 - <1000	1000+	<700	701+	LOW	MED	HIGH
	120	10 8% (A)	54 45% (B)	56 47% (C)	68 57% (D)	52 43% (E)	33 28% (F)	51 43% (G)	36 30% (H)	31 26% (I)	41 34% (J)	43 36% (K)	13 11% (L)	41 34% (M)	44 37% (N)	22 18% (O)	45 38% (P)	75 63% (Q)	60 50% (R)	45 38% (S)	64 53% (T)	56 47% (U)	33 28% (V)	38 32% (W)	39 33% (X)	71 59% (Y)	39 33% (Z)	43 36% (I)	47 39% (V)	30 25% (J)
We have a staff person who devotes a portion of their time working with alumni	69 58%	6 60% 9%	28 52% 41%	35 63% 51%	35 51% 51%	34 65% 49%	13 39% 19% h	31 61% 45%	25 69% 36% f	13 42% 19% K	24 59% 35%	32 74% 46% l	9 69% 13%	23 56% 33%	26 59% 38%	11 50% 16%	25 56% 36%	44 59% 64%	37 62% 54%	25 56% 36%	42 66% 61%	27 48% 39%	14 42% 20% X	21 55% 30% x	30 77% 43% Vw	35 49% 51% Z	30 77% 43% Y	18 42% 26%]	27 57% 39% }	24 80% 35% [
We maintain a list or database of alumni	114 95%	10 100% 9%	53 98% 46%	51 91% 45%	64 94% 56%	50 96% 44%	33 100% 29% g	45 88% 39% fh	36 100% 32% g	29 94% 25%	38 93% 33%	43 100% 38%	13 100% 11%	38 93% 33%	43 98% 38%	20 91% 18%	40 89% 35% q	74 99% 65% p	59 98% 52% s	40 89% 35% r	62 97% 54%	52 93% 46%	32 97% 28%	35 92% 31%	39 100% 34%	67 94% 59%	39 100% 34%	38 88% 33%	46 98% 40%	30 100% 26%
We conduct surveys of alumni	72 60%	10 100% 14%	29 54% 40%	33 59% 46%	36 53% 50%	36 69% 50%	13 39% 18% H	28 55% 39% H	31 86% 43% FG	18 58% 25%	23 56% 32%	31 72% 43%	11 85% 15%	20 49% 28%	26 59% 36%	15 68% 21%	21 47% 29% q	51 68% 71% p	41 68% 57% s	21 47% 29% r	45 70% 63% u	27 48% 38% t	19 58% 26% x	19 50% 26% X	32 82% 44% vW	38 54% 53% Z	32 82% 44% Y	10 23% 14%]	33 70% 46% [	29 97% 40% [
We communicate with alumni via email	106 88%	10 100% 9%	48 89% 45%	48 86% 45%	59 87% 56%	47 90% 44%	25 76% 24% H	46 90% 43%	35 97% 33% F	28 90% 26%	35 85% 33%	41 95% 39%	10 77% 9%	33 80% 31% N	43 98% 41% M	20 91% 19%	36 80% 34% q	70 93% 66% p	58 97% 55% S	36 80% 34% R	61 95% 58% u	45 80% 42% t	27 82% 25% x	36 95% 34% x	38 97% 36% v	63 89% 59% Z	38 97% 36% Y	30 70% 28%]	47 100% 44% [	29 97% 27% [
We maintain a separate corporate entity for alumni	4 3%	0 0% 0%	1 2% 25%	3 5% 75%	4 6% 100%	0 0% 0%	1 3% 25%	3 6% 75%	0 0% 0%	0 0% 0%	3 7% 75%	1 2% 25%	0 0% 0%	1 2% 25%	3 7% 75%	0 0% 0%	3 7% 75%	1 1% 25%	1 2% 25%	3 7% 75%	1 2% 25%	3 5% 75%	0 0% 0%	1 3% 25%	3 8% 75%	1 1% 25%	3 8% 75%	0 0% 0%	2 4% 50%	2 7% 50%
We publish a newsletter	64 53%	9 90% 14%	27 50% 42%	28 50% 44%	31 46% 48%	33 63% 52%	10 30% 16% gH	28 55% 44% f	26 72% 41% F	9 29% 14% JK	27 66% 42% l	27 63% 42% l	7 54% 11%	17 41% 27% n	28 64% 44% m	12 55% 19% Q	13 29% 20% P	51 68% 80% S	42 70% 66% R	13 29% 20% R	42 66% 66% U	22 39% 34% T	13 39% 20% X	21 55% 33% V	29 74% 45% V	34 48% 53% Z	29 74% 45% Y	14 33% 22% [	26 55% 41% }	24 80% 38% [
We maintain an active online presence devoted to alumni activities (such as a web site or Facebook page)	66 55%	7 70% 11%	25 46% 38%	34 61% 52%	35 51% 53%	31 60% 47%	10 30% 15% GH	31 61% 47% F	25 69% 38% F	14 45% 21% k	21 51% 32% k	31 72% 47% ij	8 62% 12%	16 39% 24% n	27 61% 41% m	15 68% 23%	19 42% 29% q	47 63% 71% p	37 62% 56% s	19 42% 29% r	40 63% 61% t	26 46% 39% t	12 36% 18% X	21 55% 32% x	31 79% 47% Vw	33 46% 50% Z	31 79% 47% Y	13 30% 20%]	29 62% 44% [	24 80% 36% [
We communicate with interested alumni via Twitter and/or Facebook posts	84 70%	8 80% 10%	36 67% 43%	40 71% 48%	44 65% 52%	40 77% 48%	15 45% 18% gH	37 73% 44% f	32 89% 38% F	17 55% 20% K	28 68% 33% k	37 86% 44% l	8 62% 10%	26 63% 31% k	33 75% 39% k	17 77% 20% Q	24 53% 29% Q	60 80% 71% P	51 85% 61% S	24 53% 29% R	51 80% 61% u	33 59% 39% t	18 55% 21% X	28 74% 33% V	35 90% 42% V	46 65% 55% Z	35 90% 42% Y	24 56% 29%]	33 70% 39% }	27 90% 32% [
We assist in placing alumni in community leadership roles	74 62%	8 80% 11%	33 61% 45%	33 59% 45%	39 57% 53%	35 67% 47%	13 39% 18% gH	33 65% 45% f	28 78% 38% F	16 52% 22% k	25 61% 34%	32 74% 43% i	10 77% 14%	24 59% 32% k	28 64% 38% k	12 55% 16%	25 56% 34%	49 65% 66%	41 68% 55% k	25 56% 34%	46 72% 62% u	28 50% 38% t	16 48% 22% X	23 61% 31% V	31 79% 42% V	39 55% 53% z	31 79% 42% y	21 49% 28%]	29 62% 39%]	24 80% 32% [

Table 2: Which of the following, if any, relate to the alumni of your main or flagship civic leadership program? **PLEASE READ ALL ANSWER CHOICES AND SELECT ALL THAT APPLY.**

	AREA				DENSITY		POPULATION			AGE (YEARS)			REGION				OWNER		OWNER II		ALP		ALUMNI			ALUMNI		INDEX		
	Total	STATE	CNTY	MTRO AREA	LOW	MED+	<100k	100k - <500k	500k+	<=20	21-30	31+	NE	MW	S	W	COC	NOT	IND	COC	Yes	No	<500	500 - <1000	1000+	<700	701+	LOW	MED	HIGH
	120	10 8% (A)	54 45% (B)	56 47% (C)	68 57% (D)	52 43% (E)	33 28% (F)	51 43% (G)	36 30% (H)	31 26% (I)	41 34% (J)	43 36% (K)	13 11% (L)	41 34% (M)	44 37% (N)	22 18% (O)	45 38% (P)	75 63% (Q)	60 50% (R)	45 38% (S)	64 53% (T)	56 47% (U)	33 28% (V)	38 32% (W)	39 33% (X)	71 59% (Y)	39 33% (Z)	43 36% (I)	47 39% (J)	30 25% (J)
We hold events dedicated to socializing and networking	91 76%	10 100% 11%	38 70% 42%	43 77% 47%	48 71% 53%	43 83% 47%	19 58% H	36 71% H	36 100% FG	19 61% K	32 78% 35%	39 91% 43% I	10 77% 11%	29 71% 32%	36 82% 40%	16 73% 18%	29 64% q	62 83% p	50 83% s	29 64% r	54 84% u	37 66% t	19 58% X	30 79% 33%	36 92% V	49 69% Z	36 92% Y	25 58% J	37 79% {	29 97% 32% J
We hold events dedicated to engaging alumni in public issues	62 52%	8 80% 13%	22 41% 35%	32 57% 52%	33 49% 53%	29 56% 47%	13 39% H	22 43% H	27 75% 44% FG	11 35% K	18 44% 29% K	32 74% 52% IJ	6 46% 10%	16 39% 26% N	31 70% 50% M	9 41% 15%	19 42% 31%	43 57% 69%	36 60% 58%	19 42% 31%	37 58% 60%	25 45% 40%	14 42% 23% x	17 45% 27% x	28 72% 45% vw	31 44% 50% Z	28 72% 45% Y	11 26% 18% J	24 51% 39% {	27 90% 44% J
We hold activities dedicated to further developing leadership and/or boardroom skills	54 45%	5 50% 9%	24 44% 44%	25 45% 46%	28 41% 52%	26 50% 48%	12 36% 22% h	20 39% 37% h	22 61% 41% fg	11 35% 20% k	14 34% 26% K	28 65% 52% ij	6 46% 11%	14 34% 26% 26%	23 52% 43%	11 50% 20%	15 33% 28% q	39 52% 72% p	31 52% 57%	15 33% 28%	35 55% 65% u	19 34% 35% t	11 33% 20%	16 42% 30%	22 56% 41%	27 38% 50%	22 56% 41%	6 14% 11% J	21 45% 39% {	27 90% 50% J
We include metrics related to alumni in an annual organizational evaluation	30 25%	2 20% 7%	12 22% 40%	16 29% 53%	14 21% 47%	16 31% 53%	4 12% 13% h	12 24% 40%	14 39% 47% f	8 26% 27%	7 17% 23%	15 35% 50%	3 23% 10%	5 12% 17%	13 30% 43%	9 41% 30%	5 11% 17% Q	25 33% 83% P	19 32% 63% s	5 11% 17% r	26 41% 87% U	4 7% 13% T	7 21% 23%	8 21% 27%	13 33% 43%	15 21% 50%	13 33% 43%	1 2% 3% J	6 13% 20% J	23 77% 77% J
Something else you should know about our work with alumni	1 1%	0 0% 0%	0 0% 0%	1 2% 100%	1 1% 100%	0 0% 0%	0 0% 0%	1 2% 100%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	1 2% 100%	0 0% 0%	0 0% 0%	1 2% 100%	0 0% 0%	0 0% 0%	1 2% 100%	0 0% 0%	1 2% 100%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	1 2% 100%	0 0% 0%	0 0% 0%
None of these	2 2%	0 0% 0%	0 0% 0%	2 4% 100%	1 1% 50%	1 2% 50%	0 0% 0%	2 4% 100%	0 0% 0%	1 3% 50%	1 2% 50%	0 0% 0%	0 0% 0%	1 2% 50%	0 0% 0%	1 5% 50%	2 4% 100%	0 0% 0%	0 0% 0%	2 4% 100%	1 2% 50%	1 2% 50%	1 3% 50%	0 0% 0%	0 0% 0%	1 1% 50%	0 0% 0%	2 5% 100%	0 0% 0%	0 0% 0%
Don't know	0 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%
Chi Square			18.88 .999			12.66 .959		36.05 .854			33.49 .915			47.26 .979				37.77 .027		34.13 .063		18.84 .710		32.26 .938		15.70 .868		90.12 .001		

Table 2b: Which of the following, if any, relate to the alumni of your main or flagship civic leadership program? PLEASE READ ALL ANSWER CHOICES AND SELECT ALL THAT APPLY.

		LAW / SOCIO		ALUMNI DUES			ALUMNI PROG		DUES			% PAYING DUES			ALUM STAFF		FUNDRAISE		DEPEND \$\$		SURVEY		PUBLIC ISSUS		SKILLS (I.E. BOARD)		PLACEI BOD		NEWSLTTR		ACTIVE ONLINE		SOCIAL MEDIA	
	Total	Yes/ Will	No	YES	NO	NO PROG	YES	NO	\$25 - <\$50	\$50 - <\$75	\$75+	<20%	20% - <35%	35%+	YES	No	YES	NO	YES	NO	YES	NO	YES	NO	YES	NO	YES	NO	YES	NO	YES	NO	YES	NO
	120	71 59% (A)	43 36% (B)	55 46% (C)	38 32% (D)	27 23% (E)	93 78% (F)	27 23% (G)	17 14% (H)	14 12% (I)	12 10% (J)	21 18% (K)	19 16% (L)	12 10% (M)	72 60% (N)	48 40% (O)	51 43% (P)	69 58% (Q)	43 36% (R)	77 64% (S)	72 60% (T)	48 40% (U)	62 52% (V)	58 48% (W)	54 45% (X)	66 55% (Y)	74 62% (Z)	46 38% (I)	64 53% (I)	56 47% (J)	66 55% (^)	54 45% (_)	84 70% (')	36 30% (a)
We have a membership program that requires dues	56 47%	40 56% 71% b	14 33% 25% a	55 100% 98% D	1 3% 2% C	0 0% 0% 0%	56 60% 100% (F)	0 0% 0% (G)	17 100% 30% (H)	14 100% 25% (I)	12 100% 21% (J)	21 100% 38% (K)	19 100% 34% (L)	12 100% 21% (M)	37 51% 66% (N)	19 40% 34% (O)	29 57% 52% (P)	27 39% 48% (Q)	30 70% 54% S	26 34% 46% R	36 50% 64% (T)	20 42% 36% (U)	33 53% 59% (V)	23 40% 41% (W)	31 57% 55% y	25 38% 45% x	37 50% 66% (Z)	19 41% 34% (I)	36 56% 64% {	20 36% 36% |	37 56% 66% •	19 35% 34% ~	44 52% 79% (')	12 33% 21% (a)
Our membership programs do not require dues	37 31%	19 27% 51%	16 37% 43%	0 0% 0% D	37 97% 100% C	0 0% 0% 0%	37 40% 100% (F)	0 0% 0% (G)	0 0% 0% (H)	0 0% 0% (I)	0 0% 0% (J)	0 0% 0% (K)	0 0% 0% (L)	0 0% 0% (M)	20 28% 54% (N)	17 35% 46% (O)	13 25% 35% (P)	24 35% 65% (Q)	9 21% 24% (R)	28 36% 76% (S)	27 38% 73% (T)	10 21% 27% (U)	20 32% 54% (V)	17 29% 46% (W)	16 30% 43% (X)	21 32% 57% (Y)	27 36% 73% (Z)	10 22% 27% (I)	20 31% 54% (I)	17 30% 46% (J)	22 33% 59% (^)	15 28% 41% (_)	26 31% 70% (')	11 31% 30% (a)
Alumni serve on our leadership program's Board of Directors	93 78%	59 83% 63%	33 77% 35%	47 85% 51%	30 79% 32%	16 59% 17%	77 83% 83%	16 59% 17%	15 88% 16%	12 86% 13%	10 83% 11%	18 86% 19%	19 100% 20%	9 75% 10%	62 86% 67% O	31 65% 33% N	49 96% 53% Q	44 64% 47% P	40 93% 43% S	53 69% 57% R	66 92% 71% U	27 56% 29% T	52 84% 56% (V)	41 71% 44% (W)	48 89% 52% Y	45 68% 48% X	62 84% 67% {	31 67% 33% z	59 92% 63%]	34 61% 37% {	59 89% 63% _	34 63% 37% ^	73 87% 78% a	20 56% 22% (a)
Alumni have an active role in developing our programming	89 74%	55 77% 62%	29 67% 33%	41 75% 46%	30 79% 34%	18 67% 20%	71 76% 80%	18 67% 20%	13 76% 15%	11 79% 12%	9 75% 10%	15 71% 17%	16 84% 18%	10 83% 11%	58 81% 65% (N)	31 65% 35% (O)	43 84% 48% q	46 67% 52% p	37 86% 42% s	52 68% 58% r	59 82% 66% u	30 63% 34% t	52 84% 58% w	37 64% 42% v	43 80% 48% (X)	46 70% 52% (Y)	60 81% 67% {	29 63% 33% z	51 80% 57% (I)	38 68% 43% (J)	51 77% 57% _	38 70% 43% (^)	65 77% 73% a	24 67% 27% (a)
Alumni actively help us raise funds	51 43%	37 52% 73% b	13 30% 25% a	29 53% 57%	13 34% 25%	9 33% 18%	42 45% 82%	9 33% 18%	6 35% 12%	9 64% 18%	7 58% 14%	7 33% 14%	14 74% 27%	7 58% 14%	39 54% 76% O	12 25% 24% N	51 100% 100% Q	0 0% 0% P	26 60% 51% S	38 32% 49% R	53 53% 75% U	38 27% 25% T	13 55% 67% W	34 29% 33% V	17 61% 65% Y	18 27% 35% X	37 50% 73% {	14 30% 27% z	37 58% 73%]	14 25% 27% {	38 58% 75% _	13 24% 25% ^	46 55% 90% a	5 14% 10% (a)
Alumni actively help us recruit applicants	101 84%	63 89% 62%	34 79% 34%	51 93% 50%	31 82% 31%	19 70% 19%	82 88% 81%	19 70% 19%	15 88% 15%	14 100% 14%	11 92% 11%	18 86% 18%	19 100% 19%	12 100% 12%	67 93% 66% O	34 71% 34% N	51 100% 50% Q	50 72% 50% P	41 95% 41% s	60 78% 59% r	67 93% 66% U	34 71% 34% T	59 95% 58% W	42 72% 42% V	47 87% 47% (X)	54 82% 53% (Y)	68 92% 67% {	33 72% 33% z	58 91% 57%]	43 77% 43% {	62 94% 61% _	39 72% 39% ^	74 88% 73% a	27 75% 27% (a)
Our program is fully run by volunteer alumni	12 10%	8 11% 67%	3 7% 25%	8 15% 67%	3 8% 25%	1 4% 8%	11 12% 92%	1 4% 8%	4 24% 33%	1 7% 8%	2 17% 17%	3 14% 25%	2 11% 17%	3 25% 25%	7 10% 58%	5 10% 42%	3 6% 25%	9 13% 75%	6 14% 50%	6 8% 50%	5 7% 42%	7 15% 58%	6 10% 50%	6 10% 50%	4 7% 33%	8 12% 67%	9 12% 75%	3 7% 25%	7 11% 58%	5 9% 42%	7 11% 58%	5 9% 42%	8 10% 67%	4 11% 33%
The continuation of our organization relies on donations or dues from alumni	43 36%	32 45% 74% b	10 23% 23% a	30 55% 70% D	9 24% 21% C	4 15% 9%	39 42% 91%	4 15% 9%	8 47% 19%	8 57% 19%	5 42% 12%	8 38% 19%	12 63% 28%	8 67% 19%	28 39% 65% (N)	15 31% 35% (O)	26 51% 60% Q	17 25% 40% P	43 100% 100% S	0 0% 0% R	30 42% 70% (T)	13 27% 30% (U)	28 45% 65% w	15 26% 35% v	21 39% 49% (X)	22 33% 51% (Y)	29 39% 67% (Z)	14 30% 33% (I)	32 50% 74%]	11 20% 26% {	28 42% 65% (^)	15 28% 35% (_)	38 45% 88% a	5 14% 12% (a)
We have a staff person devoted solely to working with alumni	4 3%	3 4% 75%	1 2% 25%	3 5% 75%	0 0% 0%	1 4% 25%	3 3% 75%	1 4% 25%	1 6% 25%	0 0% 0%	0 0% 0%	1 5% 25%	2 11% 50%	0 0% 0%	4 6% 100% q	0 0% 0% (O)	4 8% 100% p	0 0% 0% (P)	3 7% 75% (S)	1 1% 25% (T)	3 4% 75% (U)	1 2% 25% (V)	3 5% 75% (W)	1 2% 25% (X)	3 6% 75% (Y)	1 2% 25% (Z)	3 4% 75% (I)	1 2% 25% (L)	4 6% 100% (J)	0 0% 0% (J)	3 5% 75% (^)	1 2% 25% (_)	4 5% 100% (')	0 0% 0% (a)

Table 2b: Which of the following, if any, relate to the alumni of your main or flagship civic leadership program? PLEASE READ ALL ANSWER CHOICES AND SELECT ALL THAT APPLY.

		LAW / SOCIO		ALUMNI DUES		ALUMNI PROG		DUES			% PAYING DUES			ALUM STAFF		FUNDRAISE		DEPEND \$\$		SURVEY		PUBLIC ISSUS		SKILLS (I.E. BOARD)		PLACEI BOD		NEWSLTTR		ACTIVE ONLINE		SOCIAL MEDIA		
	Total	Yes/ Will	No	YES	NO	NO PROG	YES	NO	\$25 - ≤\$50	\$50 - ≤\$75	\$75+	<20%	20% - ≤35%	35%+	YES	No	YES	NO	YES	NO	YES	NO	YES	NO	YES	NO	YES	NO	YES	NO	YES	NO	YES	NO
	120	71 59% (A)	43 36% (B)	55 46% (C)	38 32% (D)	27 23% (E)	93 78% (F)	27 23% (G)	17 14% (H)	14 12% (I)	12 10% (J)	21 18% (K)	19 16% (L)	12 10% (M)	72 60% (N)	48 40% (O)	51 43% (P)	69 58% (Q)	43 36% (R)	77 64% (S)	72 60% (T)	48 40% (U)	62 52% (V)	58 48% (W)	54 45% (X)	66 55% (Y)	74 62% (Z)	46 38% (I)	64 53% (I)	56 47% (J)	66 55% (^)	54 45% (_)	84 70% (')	36 30% (a)
We have a staff person who devotes a portion of their time working with alumni	69 58%	42 59% 61%	23 53% 33%	34 62% 49%	21 55% 30%	14 52% 20%	55 59% 80%	14 52% 20%	9 53% 13%	11 79% 16%	8 67% 12%	10 48% 14%	14 74% 20%	10 83% 14%	69 96% 100% O	0 0% 0% N	36 71% 52% q	33 48% 48% p	26 60% 38%	43 56% 62%	53 74% 77% U	16 33% 23% T	41 66% 59% w	28 48% 41% v	38 70% 55% y	31 47% 45% x	48 65% 70% {	21 46% 30% z	45 70% 65%]	24 43% 35% \	45 68% 65% _	24 44% 35% ^	55 65% 80% a	14 39% 20% ,
We maintain a list or database of alumni	114 95%	69 97% 61%	40 93% 35%	53 96% 46%	38 100% 33%	23 85% 20%	91 98% 80%	23 85% 20%	17 100% 15%	13 93% 11%	12 100% 11%	20 95% 18%	18 95% 16%	12 100% 11%	71 99% 62% o	43 90% 38% n	50 98% 44%	64 93% 56%	42 98% 37%	72 94% 63%	72 100% 63% U	42 88% 37% T	61 98% 54%	53 91% 46%	54 100% 47% y	60 91% 53% x	74 100% 65%]	40 87% 35% Z	63 98% 55%	51 91% 45%]	65 98% 57%	49 91% 43%]	82 98% 72% €	32 89% 28% €
We conduct surveys of alumni	72 60%	48 68% 67%	22 51% 31%	35 64% 49%	28 74% 39%	9 33% 13%	63 68% 88%	9 33% 13%	9 53% 13%	10 71% 14%	8 67% 11%	11 52% 15%	15 79% 21%	9 75% 13%	55 76% 76% O	17 35% 24% N	38 75% 53% Q	34 49% 47% P	30 70% 42%	42 55% 58%	72 100% 100% U	16 0% 0% T	48 77% 67% W	24 41% 33% V	40 74% 56% Y	32 48% 44% X	51 69% 71% {	21 46% 29% z	52 81% 72%]	20 36% 28% \	54 82% 75% _	18 33% 25% ^	59 70% 82% a	13 36% 18% ,
We communicate with alumni via email	106 88%	66 93% 62%	36 84% 34%	53 96% 50%	37 97% 35%	16 59% 15%	90 97% 85%	16 59% 15%	17 100% 16%	14 100% 13%	11 92% 10%	21 100% 20%	19 100% 18%	12 100% 11%	66 92% 62%	40 83% 38%	51 100% 48% Q	55 80% 52% P	41 95% 39%	65 84% 61%	71 99% 67% U	35 73% 33% T	60 97% 57% W	46 79% 43% V	53 98% 50% Y	53 80% 50% X	72 97% 68%]	34 74% 32% Z	63 98% 59%]	43 77% 41% \	65 98% 61% _	41 76% 39% ^	81 96% 76% a	25 69% 24% ,
We maintain a separate corporate entity for alumni	4 3%	3 4% 75%	1 2% 25%	4 7% 100%	0 0% 0%	0 0% 0%	4 4% 100%	0 0% 0%	1 6% 25%	2 14% 50%	1 8% 25%	3 14% 75%	0 0% 0%	1 8% 25%	3 4% 75%	1 2% 25%	3 6% 75%	1 1% 25%	2 5% 50%	2 3% 50%	3 4% 75%	1 2% 25%	4 6% 100% w	0 0% 0% v	2 4% 50%	2 3% 50%	3 4% 75%	1 2% 25%	3 5% 75%	1 2% 25%	4 6% 100%	0 0% 0%	4 5% 100%	0 0% 0%
We publish a newsletter	64 53%	45 63% 70% b	18 42% 28% a	35 64% 55%	21 55% 33%	8 30% 13%	56 60% 88%	8 30% 13%	10 59% 16%	9 64% 14%	6 50% 9%	13 62% 20%	12 63% 19%	10 83% 16%	48 67% 75% O	16 33% 25% N	37 73% 58% Q	27 39% 42% P	32 74% 50% S	32 42% 50% R	52 72% 81% U	12 25% 19% T	43 69% 67% W	21 36% 33% V	35 65% 55% y	29 44% 45% x	45 61% 70% {	19 41% 30% z	64 100% 100%]	0 0% 0% \	46 70% 72% _	18 33% 28% ^	57 68% 89% a	7 19% 11% ,
We maintain an active online presence devoted to alumni activities (such as a web site or Facebook page)	66 55%	45 63% 68% b	19 44% 29% a	37 67% 56%	22 58% 33%	7 26% 11%	59 63% 89%	7 26% 11%	10 59% 15%	11 79% 17%	8 67% 12%	11 52% 17%	16 84% 24%	9 75% 14%	47 65% 71% O	19 40% 29% N	38 75% 58% Q	28 41% 42% P	28 65% 42%]	38 49% 58%]	54 75% 82% U	12 25% 18% T	45 73% 68% W	21 36% 32% V	37 69% 56% Y	29 44% 44% X	48 65% 73%]	18 39% 27% Z	46 72% 70%]	20 36% 30% \	66 100% 100% _	0 0% 0% ^	62 74% 94% a	4 11% 6% ,
We communicate with interested alumni via Twitter and/or Facebook posts	84 70%	54 76% 64%	28 65% 33%	44 80% 52%	26 68% 31%	14 52% 17%	70 75% 83%	14 52% 17%	13 76% 15%	13 93% 15%	8 67% 10%	17 81% 20%	17 89% 20%	9 75% 11%	58 81% 69% O	26 54% 31% N	46 90% 55% Q	38 55% 45% P	38 88% 45% S	46 60% 55% R	59 82% 70% U	25 52% 30% T	51 82% 61% W	33 57% 39% V	43 80% 51% y	41 62% 49% x	56 76% 67%	28 61% 33%	57 89% 68%]	27 48% 32% \	62 94% 74% _	22 41% 26% ^	84 100% 100% a	0 0% 0% ,

Table 2b: Which of the following, if any, relate to the alumni of your main or flagship civic leadership program? **PLEASE READ ALL ANSWER CHOICES AND SELECT ALL THAT APPLY.**

	LAW / SOCIO			ALUMNI DUES			ALUMNI PROG		DUES			% PAYING DUES			ALUM STAFF		FUNDRAISE		DEPEND \$\$		SURVEY		PUBLIC ISSUS		SKILLS (I.E. BOARD)		PLACEI BOD		NEWSLTTR		ACTIVE ONLINE		SOCIAL MEDIA	
	Total	Yes/ Will	No	YES	NO	NO PROG	YES	NO	\$25 - <\$50	\$50 - <\$75	\$75+	<20%	20% - <35%	35%+	YES	No	YES	NO	YES	NO	YES	NO	YES	NO	YES	NO	YES	NO	YES	NO	YES	NO	YES	NO
	120	71 59% (A)	43 36% (B)	55 46% (C)	38 32% (D)	27 23% (E)	93 78% (F)	27 23% (G)	17 14% (H)	14 12% (I)	12 10% (J)	21 18% (K)	19 16% (L)	12 10% (M)	72 60% (N)	48 40% (O)	51 43% (P)	69 58% (Q)	43 36% (R)	77 64% (S)	72 60% (T)	48 40% (U)	62 52% (V)	58 48% (W)	54 45% (X)	66 55% (Y)	74 62% (Z)	46 38% (I)	64 53% (L)	56 47% (J)	66 55% (^)	54 45% (_)	84 70% (')	36 30% (a)
We assist in placing alumni in community leadership roles	74 62%	47 66% 64%	23 53% 31%	36 65% 49%	28 74% 38%	10 37% 14%	64 69% 86%	10 37% 14%	11 65% 15%	10 71% 14%	8 67% 11%	12 57% 16%	14 74% 19%	10 83% 14%	50 69% 68%	24 50% 32%	37 73% 50%	37 54% 50%	29 67% 39%	45 58% 61%	51 71% 69%	23 48% 31%	45 73% 61%	29 50% 39%	39 72% 53%	35 53% 47%	74 100% 100%	0 0% 0%	45 70% 61%	29 52% 39%	48 73% 65%	26 48% 35%	56 67% 76%	18 50% 24%
We hold events dedicated to socializing and networking	91 76%	57 80% 63%	30 70% 33%	49 89% 54%	32 84% 35%	10 37% 11%	81 87% 89%	10 37% 11%	16 94% 18%	13 93% 14%	10 83% 11%	17 81% 19%	19 100% 21%	12 100% 13%	60 83% 66%	31 65% 34%	45 88% 49%	46 67% 51%	41 95% 45%	50 65% 55%	65 90% 71%	26 54% 29%	57 92% 63%	34 59% 37%	50 93% 55%	41 62% 45%	65 88% 71%	26 57% 29%	56 88% 62%	35 63% 38%	60 91% 66%	31 57% 34%	72 86% 79%	19 53% 21%
We hold events dedicated to engaging alumni in public issues	62 52%	45 63% 73% B	15 35% 24% A	32 58% 52%	21 55% 34%	9 33% 15%	53 57% 85%	9 33% 15%	9 53% 15%	8 57% 13%	7 58% 11%	9 43% 15%	14 74% 23%	9 75% 15%	43 60% 69%	19 40% 31%	34 67% 55%	28 41% 45%	28 65% 45%	34 44% 55%	48 67% 77%	14 29% 23%	62 100% 100%	0 0% 0%	40 74% 65%	22 33% 35%	45 61% 73%	17 37% 27%	43 67% 69%	19 34% 31%	45 68% 73%	17 31% 27%	51 61% 82%	11 31% 18%
We hold activities dedicated to further developing leadership and/or boardroom skills	54 45%	38 54% 70% b	13 30% 24% a	30 55% 56%	17 45% 31%	7 26% 13%	47 51% 87%	7 26% 13%	10 59% 19%	5 36% 9%	7 58% 13%	9 43% 17%	13 68% 24%	7 58% 13%	40 56% 74% O	14 29% 26% N	33 65% 61% Q	21 30% 39% P	21 49% 39%	33 43% 61%	40 56% 74% U	14 29% 26% T	40 65% 74% W	14 24% 26% V	54 100% 100% Y	0 0% 0%	39 53% 72% {	15 33% 28% z	35 55% 65% }	19 34% 35% |	37 56% 69% -	17 31% 31% ^	43 51% 80% .	11 31% 20% €
We include metrics related to alumni in an annual organizational evaluation	30 25%	21 30% 70%	7 16% 23%	18 33% 60%	10 26% 33%	2 7% 7%	28 30% 93%	2 7% 7%	3 18% 10%	2 14% 7%	7 58% 23%	5 24% 17%	8 42% 27%	4 33% 13%	24 33% 80% O	6 13% 20% N	21 41% 70% Q	9 13% 30% P	13 30% 43%	17 22% 57%	27 38% 90% U	3 6% 10% T	24 39% 80% W	6 10% 20% V	26 48% 87% Y	4 6% 13% X	24 32% 80% {	6 13% 20% z	22 34% 73% }	8 14% 27% |	22 33% 73% •	8 15% 27% ~	25 83% 83%	5 14% 17%
Something else you should know about our work with alumni	1 1%	0 0% 0%	1 2% 100%	0 0% 0%	0 0% 0%	1 4% 100%	0 0% 0%	1 4% 100%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	1 2% 100%	0 0% 0%	1 1% 100%	0 0% 0%	1 1% 100%	0 0% 0%	1 2% 100%	0 0% 0%	1 2% 100%	0 0% 0%	1 2% 100%	0 0% 0%	1 2% 100%	0 0% 0%	1 2% 100%	0 0% 0%	1 2% 100%	0 0% 0%	1 3% 100%
None of these	2 2%	0 0% 0%	1 2% 50%	0 0% 0%	0 0% 0%	2 7% 100%	0 0% 0%	2 7% 100%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	2 4% 100%	0 0% 0%	2 3% 100%	0 0% 0%	2 3% 100%	0 0% 0%	2 4% 100%	0 0% 0%	2 3% 100%	0 0% 0%	2 3% 100%	0 0% 0%	2 4% 100%	0 0% 0%	2 4% 100%	0 0% 0%	2 4% 100%	0 0% 0%	2 6% 100%
Don't know	0 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%
Chi Square		17.55 .782		169.39 .001		49.59 .001			14.01 .999			14.20 .999			57.90 .001		75.28 .001		75.79 .001		65.44 .001		65.91 .001		79.27 .001		45.39 .004		63.84 .001		62.31 .001		68.71 .001	

Table 3: Approximately what percentage of your alumni database (i.e. those still working or living in your area) paid dues in the past year?

	AREA				DENSITY		POPULATION			AGE (YEARS)			REGION				OWNER		OWNER II		ALP		ALUMNI			ALUMNI		INDEX		
	Total	STATE	CNTY	MTRO AREA	LOW	MED+	<100k	100k - <500k	500k+	<=20	21-30	31+	NE	MW	S	W	COC	NOT	IND	COC	Yes	No	<500	500 - <1000	1000+	<700	701+	LOW	MED	HIGH
	56	5 9% (A)	26 46% (B)	25 45% (C)	29 52% (D)	27 48% (E)	13 23% (F)	26 46% (G)	17 30% (H)	8 14% (I)	23 41% (J)	24 43% (K)	3 5% (L)	14 25% (M)	31 55% (N)	8 14% (O)	19 34% (P)	37 66% (Q)	31 55% (R)	19 34% (S)	33 59% (T)	23 41% (U)	7 13% (V)	23 41% (W)	22 39% (X)	30 54% (Y)	22 39% (Z)	12 21% (I)	27 48% (I)	17 30% (I)
<20%	21	2	11	8	12	9	6	11	4	3	12	6	1	9	6	5	9	12	11	9	11	10	1	11	8	12	8	7	10	4
	38%	40%	42%	32%	41%	33%	46%	42%	24%	38%	52%	25%	33%	64%	19%	63%	47%	32%	35%	47%	33%	43%	14%	48%	36%	40%	36%	58%	37%	24%
Less than 10%	7	0	6	1	3	4	2	3	2	1	6	0	0	1	4	2	3	4	4	3	2	5	0	2	4	2	4	4	2	1
	13%	0%	23%	4%	10%	15%	15%	12%	12%	13%	26%	0%	0%	7%	13%	25%	16%	11%	13%	16%	6%	22%	0%	9%	18%	7%	18%	33%	7%	6%
10% to 14%	8	0	3	5	4	4	3	5	0	2	2	4	0	4	1	3	3	5	4	3	7	1	1	5	2	6	2	3	4	1
	14%	0%	12%	20%	14%	15%	23%	19%	0%	25%	9%	17%	0%	29%	3%	38%	16%	14%	13%	16%	21%	4%	14%	22%	9%	20%	9%	25%	15%	6%
15% to 19%	6	2	2	2	5	1	1	3	2	0	4	2	1	4	1	0	3	3	3	3	2	4	0	4	2	4	2	0	4	2
	11%	40%	8%	8%	17%	4%	8%	12%	12%	0%	17%	8%	33%	29%	3%	0%	16%	8%	10%	16%	6%	17%	0%	17%	9%	13%	9%	0%	15%	12%
20% to 34%	19	1	8	10	7	12	2	10	7	1	6	12	1	4	12	2	6	13	12	6	13	6	1	9	9	10	9	1	10	8
	34%	20%	31%	40%	24%	44%	15%	38%	41%	13%	26%	50%	33%	29%	39%	25%	32%	35%	39%	32%	39%	26%	14%	39%	41%	33%	41%	8%	37%	47%
20% to 24%	3	0	1	2	1	2	0	1	2	0	0	3	0	1	1	1	0	3	3	0	3	0	0	0	3	0	3	0	1	2
	5%	0%	4%	8%	3%	7%	0%	4%	12%	0%	0%	13%	0%	7%	3%	13%	0%	8%	10%	0%	9%	0%	0%	0%	14%	0%	14%	0%	4%	12%
25% to 29%	8	1	4	3	4	4	0	5	3	1	2	5	1	0	6	1	3	5	5	3	6	2	1	3	4	4	4	0	4	4
	14%	20%	15%	12%	14%	15%	0%	19%	18%	13%	9%	21%	33%	0%	19%	13%	16%	14%	16%	16%	18%	9%	14%	13%	18%	13%	18%	0%	15%	24%
30% to 34%	8	0	3	5	2	6	2	4	2	0	4	4	0	3	5	0	3	5	4	3	4	4	0	6	2	6	2	1	5	2
	14%	0%	12%	20%	7%	22%	15%	15%	12%	0%	17%	17%	0%	21%	16%	0%	16%	14%	13%	16%	12%	17%	0%	26%	9%	20%	9%	8%	19%	12%
35% +	12	2	4	6	7	5	2	4	6	3	4	5	1	0	10	1	4	8	6	4	8	4	4	2	5	6	5	2	6	4
	21%	40%	15%	24%	24%	19%	15%	15%	35%	38%	17%	21%	33%	0%	32%	13%	21%	22%	19%	21%	24%	17%	57%	9%	23%	20%	23%	17%	22%	24%
35% to 39%	3	0	0	3	3	0	0	2	1	0	1	2	0	0	3	0	2	1	1	2	3	0	0	1	1	1	1	1	1	1
	5%	0%	0%	12%	10%	0%	0%	8%	6%	0%	4%	8%	0%	0%	10%	0%	11%	3%	3%	11%	9%	0%	0%	4%	5%	3%	5%	8%	4%	6%
40% to 44%	1	0	1	0	0	1	0	1	0	0	0	1	0	0	1	0	0	1	0	1	0	1	0	0	1	0	1	0	0	1
	2%	0%	4%	0%	0%	4%	0%	4%	0%	0%	0%	4%	0%	0%	3%	0%	0%	3%	3%	0%	3%	0%	0%	0%	5%	0%	5%	0%	0%	6%
45% to 49%	2	0	2	0	1	1	0	1	1	1	1	0	1	0	1	0	1	1	0	1	2	0	1	1	0	2	0	1	1	0
	4%	0%	8%	0%	3%	4%	0%	4%	6%	13%	4%	0%	33%	0%	3%	0%	5%	3%	0%	5%	6%	0%	14%	4%	0%	7%	0%	8%	4%	0%
50% to 54%	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%

Table 3: Approximately what percentage of your alumni database (i.e. those still working or living in your area) paid dues in the past year?

	AREA				DENSITY		POPULATION			AGE (YEARS)			REGION				OWNER		OWNER II		ALP		ALUMNI			ALUMNI		INDEX			
	Total	STATE	CNTY	MTRO AREA	LOW	MED+	<100k	100k -	500k+	<=20	21-30	31+	NE	MW	S	W	COC	NOT	IND	COC	Yes	No	<500	500 -	1000+	<700	701+	LOW	MED	HIGH	
								<500k																<1000							<1000
	56	5	26	25	29	27	13	26	17	8	23	24	3	14	31	8	19	37	31	19	33	23	7	23	22	30	22	12	27	17	
		9%	46%	45%	52%	48%	23%	46%	30%	14%	41%	43%	5%	25%	55%	14%	34%	66%	55%	34%	59%	41%	13%	41%	39%	54%	39%	21%	48%	30%	
		(A)	(B)	(C)	(D)	(E)	(F)	(G)	(H)	(I)	(J)	(K)	(L)	(M)	(N)	(O)	(P)	(Q)	(R)	(S)	(T)	(U)	(V)	(W)	(X)	(Y)	(Z)	(I)	(I)	(J)	
55% to 59%	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	
60% to 64%	1	0	0	1	0	1	0	0	1	1	0	0	0	0	1	0	0	1	0	0	1	0	1	0	0	1	0	0	0	1	0
	2%	0%	0%	4%	0%	4%	0%	0%	6%	13%	0%	0%	0%	0%	3%	0%	0%	3%	0%	0%	3%	0%	14%	0%	0%	3%	0%	0%	4%	0%	
65% to 69%	3	1	1	1	2	1	1	0	2	0	2	1	0	0	3	0	1	2	2	1	1	2	1	0	2	1	2	0	2	1	
	5%	20%	4%	4%	7%	4%	8%	0%	12%	0%	9%	4%	0%	0%	10%	0%	5%	5%	6%	5%	3%	9%	14%	0%	9%	3%	9%	0%	7%	6%	
70% to 74%	1	0	0	1	0	1	1	0	0	1	0	0	0	0	1	0	0	1	1	0	0	1	1	0	0	1	0	0	0	1	
	2%	0%	0%	4%	0%	4%	8%	0%	0%	13%	0%	0%	0%	0%	3%	0%	0%	3%	3%	0%	0%	4%	14%	0%	0%	3%	0%	0%	0%	6%	
75% to 79%	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	
80% to 84%	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	
85% to 89%	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	
90% to 94%	1	1	0	0	1	0	0	0	1	0	0	1	0	0	0	1	0	1	1	0	0	1	0	0	1	0	1	0	1	0	
	2%	20%	0%	0%	3%	0%	0%	0%	6%	0%	0%	4%	0%	0%	0%	13%	0%	3%	3%	0%	0%	4%	0%	0%	5%	0%	5%	0%	4%	0%	
95% and higher	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	
<u>Does not know</u>	4	0	3	1	3	1	3	1	0	1	1	1	0	1	3	0	0	4	2	0	1	3	1	1	0	2	0	2	1	1	
	7%	0%	12%	4%	10%	4%	23%	4%	0%	13%	4%	4%	0%	7%	10%	0%	0%	11%	6%	0%	3%	13%	14%	4%	0%	7%	0%	17%	4%	6%	
Don't know	4	0	3	1	3	1	3	1	0	1	1	1	0	1	3	0	0	4	2	0	1	3	1	1	0	2	0	2	1	1	
	7%	0%	12%	4%	10%	4%	23%	4%	0%	13%	4%	4%	0%	7%	10%	0%	0%	11%	6%	0%	3%	13%	14%	4%	0%	7%	0%	17%	4%	6%	
		0%	75%	25%	75%	25%	75%	25%	0%	25%	25%	25%	0%	25%	75%	0%	0%	100%	50%	0%	25%	75%	25%	25%	0%	50%	0%	50%	25%	25%	
Chi Square		36.04			13.42		28.29			35.48				47.19			8.39		8.19		20.66		36.45		15.81		25.71				
		.091			.416		.344			.102				.173			.817		.831		.080		.084		.260		.479				

Table 3b: Approximately what percentage of your alumni database (i.e. those still working or living in your area) paid dues in the past year?

	LAW / SOCIO			ALUMNI DUES			ALUMNI PROG		DUES			% PAYING DUES			ALUM STAFF		FUNDRAISE		DEPEND \$\$		SURVEY		PUBLIC ISSUS		SKILLS (I.E. BOARD)		PLACEI BOD		NEWSLTTR		ACTIVE ONLINE		SOCIAL MEDIA	
	Total	Yes/ Will	No	YES	NO	NO PROG	YES	NO	\$25 - <\$50	\$50 - <\$75	\$75+	<20%	20% - <35%	35%+	YES	No	YES	NO	YES	NO	YES	NO	YES	NO	YES	NO	YES	NO	YES	NO	YES	NO	YES	NO
	56	40 71% (A)	14 25% (B)	55 98% (C)	1 2% (D)	0 0% (E)	56 100% (F)	0 0% (G)	17 30% (H)	14 25% (I)	12 21% (J)	21 38% (K)	19 34% (L)	12 21% (M)	37 66% (N)	19 34% (O)	29 52% (P)	27 48% (Q)	30 54% (R)	26 46% (S)	36 64% (T)	20 36% (U)	33 59% (V)	23 41% (W)	31 55% (X)	25 45% (Y)	37 66% (Z)	19 34% (I)	36 64% (V)	20 36% (I)	37 66% (^)	19 34% (_)	44 79% (')	12 21% (a)
<20%	21 38%	15 38%	5 36%	20 36%	1 100%	0 0%	21 38%	0 0%	11 65%	5 36%	1 8%	21 100%	0 0%	0 0%	11 30%	10 53%	7 24%	14 52%	8 27%	13 50%	11 31%	10 50%	9 27%	12 52%	9 29%	12 48%	12 32%	9 47%	13 36%	8 40%	11 30%	10 53%	17 39%	4 33%
Less than 10%	7 13%	5 13%	1 7%	7 13%	0 0%	0 0%	7 13%	0 0%	3 18%	1 7%	0 0%	7 33%	0 0%	0 0%	3 8%	4 21%	1 3%	6 22%	2 7%	5 19%	3 8%	4 20%	2 6%	5 22%	3 10%	4 16%	4 11%	3 16%	5 14%	2 10%	3 8%	2 21%	4 14%	6 8%
10% to 14%	8 14%	5 13%	3 21%	8 15%	0 0%	0 0%	8 14%	0 0%	4 24%	2 14%	1 8%	8 38%	0 0%	0 0%	4 11%	4 21%	2 7%	6 22%	3 10%	5 19%	3 8%	5 25%	2 6%	6 26%	2 6%	6 24%	4 11%	4 21%	4 11%	4 20%	4 11%	4 21%	7 16%	1 8%
15% to 19%	6 11%	5 13%	1 7%	5 9%	1 100%	0 0%	6 11%	0 0%	4 24%	2 14%	0 0%	6 29%	0 0%	0 0%	4 11%	2 11%	4 14%	2 7%	3 10%	3 12%	5 14%	1 5%	5 15%	1 4%	4 13%	2 8%	4 11%	2 11%	4 11%	2 10%	4 11%	2 11%	4 9%	2 17%
20% to 34%	19 34%	14 35%	5 36%	19 35%	0 0%	0 0%	19 34%	0 0%	4 24%	5 36%	6 50%	0 0%	19 100%	0 0%	15 41%	4 21%	4 48%	5 19%	12 40%	7 27%	15 42%	4 20%	14 42%	5 22%	13 42%	6 24%	14 38%	5 26%	12 33%	7 35%	16 43%	3 16%	17 39%	2 17%
20% to 24%	3 5%	1 3%	2 14%	3 5%	0 0%	0 0%	3 5%	0 0%	0 0%	0 0%	2 17%	0 0%	3 16%	0 0%	3 8%	0 0%	1 3%	2 7%	2 4%	1 8%	3 10%	0 0%	2 6%	1 4%	2 6%	1 4%	3 8%	0 0%	1 3%	2 10%	3 8%	0 0%	3 7%	0 0%
25% to 29%	8 14%	8 20%	0 0%	8 15%	0 0%	0 0%	8 14%	0 0%	1 6%	3 21%	2 17%	0 0%	8 42%	0 0%	5 14%	3 16%	7 24%	1 4%	6 20%	2 8%	7 19%	1 5%	7 21%	1 4%	4 13%	4 16%	5 14%	3 16%	6 17%	2 10%	6 16%	2 11%	8 18%	0 0%
30% to 34%	8 14%	5 13%	3 21%	8 15%	0 0%	0 0%	8 14%	0 0%	3 18%	2 14%	2 17%	0 0%	8 42%	0 0%	7 19%	1 5%	6 21%	2 7%	4 13%	4 15%	5 14%	3 15%	5 15%	3 13%	7 23%	1 4%	6 16%	2 11%	5 14%	3 15%	7 19%	1 5%	6 14%	2 17%
35% +	12 21%	7 18%	4 29%	12 22%	0 0%	0 0%	12 21%	0 0%	1 6%	3 21%	4 33%	0 0%	0 0%	12 100%	10 27%	2 11%	7 24%	5 19%	8 27%	4 15%	9 25%	3 15%	9 27%	3 13%	7 23%	5 20%	10 27%	2 11%	10 28%	2 10%	9 24%	3 16%	9 20%	3 25%
35% to 39%	3 5%	1 3%	1 7%	3 5%	0 0%	0 0%	3 5%	0 0%	1 6%	0 0%	2 17%	0 0%	0 0%	3 25%	2 5%	1 5%	2 7%	1 4%	0 0%	3 12%	1 3%	2 10%	3 9%	0 0%	2 6%	1 4%	3 8%	0 0%	1 3%	2 10%	2 5%	2 5%	1 5%	1 8%
40% to 44%	1 2%	1 3%	0 0%	1 2%	0 0%	0 0%	1 2%	0 0%	0 0%	1 7%	0 0%	0 0%	0 8%	1 3%	1 0%	0 0%	1 3%	0 0%	1 3%	0 0%	1 3%	0 0%	1 3%	0 0%	1 3%	0 0%	1 3%	0 0%	1 3%	0 0%	1 3%	0 0%	1 2%	0 0%
45% to 49%	2 4%	1 3%	1 7%	2 4%	0 0%	0 0%	2 4%	0 0%	0 0%	1 7%	0 0%	0 0%	0 17%	2 5%	2 0%	1 3%	1 4%	2 7%	0 0%	2 15%	0 4%	2 6%	0 0%	2 9%	0 0%	2 8%	1 3%	1 5%	2 6%	0 0%	2 5%	0 0%	2 5%	0 0%
50% to 54%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%

Table 3b: Approximately what percentage of your alumni database (i.e. those still working or living in your area) paid dues in the past year?

	LAW / SOCIO			ALUMNI DUES			ALUMNI PROG		DUES			% PAYING DUES			ALUM STAFF		FUNDRAISE		DEPEND \$\$		SURVEY		PUBLIC ISSUS		SKILLS (I.E. BOARD)		PLACEI BOD		NEWSLTTR		ACTIVE ONLINE		SOCIAL MEDIA		
	Total	Yes/ Will	No	YES	NO	NO PROG	YES	NO	\$25 - ≤\$50	\$50 - ≤\$75	\$75+	≤20%	20% - ≤35%	35%+	YES	No	YES	NO	YES	NO	YES	NO	YES	NO	YES	NO	YES	NO	YES	NO	YES	NO	YES	NO	
	56	40 71% (A)	14 25% (B)	55 98% (C)	1 2% (D)	0 0% (E)	56 100% (F)	0 0% (G)	17 30% (H)	14 25% (I)	12 21% (J)	21 38% (K)	19 34% (L)	12 21% (M)	37 66% (N)	19 34% (O)	29 52% (P)	27 48% (Q)	30 54% (R)	26 46% (S)	36 64% (T)	20 36% (U)	33 59% (V)	23 41% (W)	31 55% (X)	25 45% (Y)	37 66% (Z)	19 34% (I)	36 64% (\)	20 36% (J)	37 66% (^)	19 34% (_)	44 79% (')	12 21% (a)	
55% to 59%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	
60% to 64%	1 2%	0 0%	1 7%	1 2%	0 0%	0 0%	1 2%	0 0%	0 0%	0 0%	1 8%	0 0%	0 0%	1 8%	1 3%	0 0%	0 0%	1 4%	0 0%	1 4%	1 3%	0 0%	1 3%	0 0%	0 4%	1 0%	0 5%	1 3%	0 0%	1 5%	0 0%	0 5%	1 0%	0 0%	1 8%
65% to 69%	3 5%	3 8%	0 0%	3 5%	0 0%	0 0%	3 5%	0 0%	0 0%	1 7%	0 0%	0 0%	0 0%	3 25%	2 5%	1 5%	1 3%	2 7%	3 10%	0 0%	3 6%	1 5%	3 9%	0 0%	2 6%	1 4%	3 8%	0 0%	3 8%	0 5%	2 5%	1 5%	2 5%	1 8%	
70% to 74%	1 2%	1 3%	0 0%	1 2%	0 0%	0 0%	1 2%	0 0%	0 0%	0 0%	1 8%	0 0%	0 0%	1 8%	1 3%	0 0%	1 3%	0 0%	1 3%	0 0%	1 3%	0 0%	0 4%	1 3%	0 0%	1 3%	0 0%	1 3%	0 0%	1 3%	0 0%	1 2%	0 0%	1 0%	
75% to 79%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	
80% to 84%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	
85% to 89%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	
90% to 94%	1 2%	0 0%	1 7%	1 2%	0 0%	0 0%	1 2%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	1 8%	1 3%	0 0%	1 3%	0 0%	1 3%	0 0%	1 3%	0 0%	1 3%	0 0%	1 3%	0 0%	1 3%	0 0%	1 3%	0 0%	1 2%	0 0%	1 0%	0 0%	
95% and higher	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	
Does not know	4 7%	4 10%	0 0%	4 7%	0 0%	0 0%	4 7%	0 0%	1 6%	1 7%	1 8%	0 0%	0 0%	0 0%	1 3%	3 16%	1 3%	3 11%	2 7%	2 8%	1 3%	3 15%	1 3%	3 13%	2 6%	2 8%	1 3%	3 16%	1 3%	3 15%	1 3%	3 16%	1 3%	3 16%	
Don't know	4 7%	4 10%	0 0%	4 7%	0 0%	0 0%	4 7%	0 0%	1 6%	1 7%	1 8%	0 0%	0 0%	0 0%	1 3%	3 16%	1 3%	3 11%	2 7%	2 8%	1 3%	3 15%	1 3%	3 13%	2 6%	2 8%	1 3%	3 16%	1 3%	3 15%	1 3%	3 16%	1 3%	3 16%	
Chi Square		17.12 .194		8.48 .811		0.00 .999			27.00 .409			104.00 .001			11.92 .534		18.69 .133		15.91 .254		15.69 .267		23.24 .039		13.83 .386		12.85 .459		11.49 .570		13.60 .403		16.51 .223		

Table 4: And, what is the lowest amount of dues you currently charge for alumni dues?

	AREA				DENSITY		POPULATION			AGE (YEARS)			REGION				OWNER		OWNER II		ALP		ALUMNI			ALUMNI		INDEX		
	Total	STATE	CNTY	MTRO AREA	LOW	MED+	<100k	100k - <500k	500k+	<=20	21-30	31+	NE	MW	S	W	COC	NOT	IND	COC	Yes	No	<500	500 - <1000	1000+	<700	701+	LOW	MED	HIGH
	56	5 9% (A)	26 46% (B)	25 45% (C)	29 52% (D)	27 48% (E)	13 23% (F)	26 46% (G)	17 30% (H)	8 14% (I)	23 41% (J)	24 43% (K)	3 5% (L)	14 25% (M)	31 55% (N)	8 14% (O)	19 34% (P)	37 66% (Q)	31 55% (R)	19 34% (S)	33 59% (T)	23 41% (U)	7 13% (V)	23 41% (W)	22 39% (X)	30 54% (Y)	22 39% (Z)	12 21% (I)	27 48% (I)	17 30% (I)
<u>Less than \$25</u>	1	0	1	0	1	0	1	0	0	0	1	0	0	0	1	0	1	0	0	1	0	1	0	0	1	0	1	1	0	0
	2%	0%	4%	0%	3%	0%	8%	0%	0%	0%	4%	0%	0%	0%	3%	0%	5%	0%	0%	5%	0%	4%	0%	0%	5%	0%	5%	8%	0%	0%
Less than \$10	1	0	1	0	1	0	1	0	0	0	1	0	0	0	1	0	1	0	0	1	0	1	0	0	1	0	1	1	0	0
	2%	0%	4%	0%	3%	0%	8%	0%	0%	0%	4%	0%	0%	0%	3%	0%	5%	0%	0%	5%	0%	4%	0%	0%	5%	0%	5%	8%	0%	0%
\$10 to \$14	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
\$15 to \$19	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
\$20 to \$24	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
<u>\$25 to <\$50</u>	17	1	10	6	8	9	5	9	3	3	8	6	1	8	6	2	8	9	8	8	10	7	1	11	4	12	4	5	8	4
	30%	20%	38%	24%	28%	33%	38%	35%	18%	38%	35%	25%	33%	57%	19%	25%	42%	24%	26%	42%	30%	30%	14%	48%	18%	40%	18%	42%	30%	24%
\$25 to \$29	4	0	4	0	2	2	2	2	0	0	3	1	0	3	0	1	0	4	3	0	3	1	0	4	0	4	0	1	2	1
	7%	0%	15%	0%	7%	7%	15%	8%	0%	0%	13%	4%	0%	21%	0%	13%	0%	11%	10%	0%	9%	4%	0%	17%	0%	13%	0%	8%	7%	6%
\$30 to \$34	2	0	0	2	0	2	0	2	0	1	0	1	0	1	0	1	2	0	0	2	2	0	0	2	0	2	0	1	1	0
	4%	0%	0%	8%	0%	7%	0%	8%	0%	13%	0%	4%	0%	7%	0%	13%	11%	0%	0%	11%	6%	0%	0%	9%	0%	7%	0%	8%	4%	0%
\$35 to \$39	6	0	3	3	2	4	2	2	2	1	2	3	0	3	3	0	4	2	2	4	1	5	0	2	3	2	3	2	3	1
	11%	0%	12%	12%	7%	15%	15%	8%	12%	13%	9%	13%	0%	21%	10%	0%	21%	5%	6%	21%	3%	22%	0%	9%	14%	7%	14%	17%	11%	6%
\$40 to \$44	3	1	1	1	2	1	0	2	1	0	2	1	1	1	1	0	2	1	1	2	3	0	0	2	1	2	1	1	1	1
	5%	20%	4%	4%	7%	4%	0%	8%	6%	0%	9%	4%	33%	7%	3%	0%	11%	3%	3%	11%	9%	0%	0%	9%	5%	7%	5%	8%	4%	6%
\$45 to \$49	2	0	2	0	2	0	1	1	0	1	1	0	0	0	2	0	0	2	2	0	1	1	1	1	0	2	0	0	1	1
	4%	0%	8%	0%	7%	0%	8%	4%	0%	13%	4%	0%	0%	0%	6%	0%	0%	5%	6%	0%	3%	4%	14%	4%	0%	7%	0%	0%	4%	6%
<u>\$50 to <\$75</u>	14	2	6	6	9	5	2	9	3	1	8	5	1	4	7	2	5	9	7	5	6	8	1	8	5	9	5	2	9	3
	25%	40%	23%	24%	31%	19%	15%	35%	18%	13%	35%	21%	33%	29%	23%	25%	26%	24%	23%	26%	18%	35%	14%	35%	23%	30%	23%	17%	33%	18%
\$50 to \$54	14	2	6	6	9	5	2	9	3	1	8	5	1	4	7	2	5	9	7	5	6	8	1	8	5	9	5	2	9	3
	25%	40%	23%	24%	31%	19%	15%	35%	18%	13%	35%	21%	33%	29%	23%	25%	26%	24%	23%	26%	18%	35%	14%	35%	23%	30%	23%	17%	33%	18%
		14%	43%	43%	64%	36%	14%	64%	21%	7%	57%	36%	7%	29%	50%	14%	36%	64%	50%	36%	43%	57%	7%	57%	36%	64%	36%	14%	64%	21%

Table 4: And, what is the lowest amount of dues you currently charge for alumni dues?

	AREA				DENSITY		POPULATION			AGE (YEARS)			REGION				OWNER		OWNER II		ALP		ALUMNI			ALUMNI		INDEX			
	Total	STATE	CNTY	MTRO AREA	LOW	MED+	<100k	100k - <500k	500k+	<=20	21-30	31+	NE	MW	S	W	COC	NOT	IND	COC	Yes	No	<500	500 - <1000	1000+	<700	701+	LOW	MED	HIGH	
	56	5 9% (A)	26 46% (B)	25 45% (C)	29 52% (D)	27 48% (E)	13 23% (F)	26 46% (G)	17 30% (H)	8 14% (I)	23 41% (J)	24 43% (K)	3 5% (L)	14 25% (M)	31 55% (N)	8 14% (O)	19 34% (P)	37 66% (Q)	31 55% (R)	19 34% (S)	33 59% (T)	23 41% (U)	7 13% (V)	23 41% (W)	22 39% (X)	30 54% (Y)	22 39% (Z)	12 21% (I)	27 48% (V)	17 30% (I)	
\$55 to \$59	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
\$60 to \$64	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
\$65 to \$69	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
\$75+	12	0	4	8	5	7	3	5	4	4	2	5	0	2	9	1	3	9	7	3	9	3	4	2	4	6	4	2	6	4	6
	21%	0%	15%	32%	17%	26%	23%	19%	24%	50%	9%	21%	0%	14%	29%	13%	16%	24%	23%	16%	27%	13%	57%	9%	18%	20%	18%	17%	22%	24%	
\$70 to \$74	3	0	0	3	2	1	1	0	2	1	0	2	0	0	3	0	0	3	3	0	2	1	1	1	0	2	0	0	2	1	1
	5%	0%	0%	12%	7%	4%	8%	0%	12%	13%	0%	8%	0%	0%	10%	0%	8%	10%	0%	8%	6%	4%	14%	4%	0%	7%	0%	0%	7%	6%	
\$75 to \$79	8	0	3	5	2	6	1	5	2	3	2	3	0	1	6	1	3	5	4	3	7	1	3	1	4	4	4	1	4	3	
	14%	0%	12%	20%	7%	22%	8%	19%	12%	38%	9%	13%	0%	7%	19%	13%	16%	14%	13%	16%	21%	4%	43%	4%	18%	13%	18%	8%	15%	18%	
\$80 to \$84	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
\$85 to \$89	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
\$90 to \$94	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
\$95 to \$99	1	0	1	0	1	0	1	0	0	0	0	0	0	1	0	0	0	1	0	0	0	1	0	0	0	0	0	1	0	0	0
	2%	0%	4%	0%	3%	0%	8%	0%	0%	0%	0%	0%	0%	7%	0%	0%	0%	3%	0%	0%	0%	4%	0%	0%	0%	0%	8%	0%	0%	0%	
Do not know	12	2	5	5	6	6	2	3	7	0	4	8	1	0	8	3	2	10	9	2	8	4	1	2	8	3	8	2	4	6	6
	21%	40%	19%	20%	21%	22%	15%	12%	41%	0%	17%	33%	33%	0%	26%	38%	11%	27%	29%	11%	24%	17%	14%	9%	36%	10%	36%	17%	15%	35%	
\$100 or more	10	2	4	4	5	5	0	3	7	0	3	7	1	0	6	3	1	9	9	1	8	2	0	2	8	2	8	1	3	6	6
	18%	40%	15%	16%	17%	19%	0%	12%	41%	0%	13%	29%	33%	0%	19%	38%	5%	24%	29%	5%	24%	9%	0%	9%	36%	7%	36%	8%	11%	35%	
Don't know	2	0	1	1	1	1	2	0	0	0	1	1	0	0	2	0	1	1	0	1	0	2	1	0	0	1	0	1	1	0	0
	4%	0%	4%	4%	3%	4%	15%	0%	0%	0%	4%	4%	0%	0%	6%	0%	5%	3%	0%	5%	0%	9%	14%	0%	0%	3%	0%	8%	4%	0%	
Chi Square		21.85 .469			10.42 .493		34.34 .045			20.78 .534			33.97 .421				18.13 .079		18.04 .081		20.25 .042		35.40 .035			16.43 .126		18.88 .653			

Table 4b: And, what is the lowest amount of dues you currently charge for alumni dues?

	LAW / SOCIO			ALUMNI DUES			ALUMNI PROG		DUES			% PAYING DUES			ALUM STAFF		FUNDRAISE		DEPEND \$\$		SURVEY		PUBLIC ISSUS		SKILLS (I.E. BOARD)		PLACEI BOD		NEWSLTTR		ACTIVE ONLINE		SOCIAL MEDIA	
	Total	Yes/ Will	No	YES	NO	NO PROG	YES	NO	\$25 - ≤\$50	\$50 - ≤\$75	\$75+	<20%	20% - ≤35%	35%+	YES	No	YES	NO	YES	NO	YES	NO	YES	NO	YES	NO	YES	NO	YES	NO	YES	NO	YES	NO
	56	40 71% (A)	14 25% (B)	55 98% (C)	1 2% (D)	0 0% (E)	56 100% (F)	0 0% (G)	17 30% (H)	14 25% (I)	12 21% (J)	21 38% (K)	19 34% (L)	12 21% (M)	37 66% (N)	19 34% (O)	29 52% (P)	27 48% (Q)	30 54% (R)	26 46% (S)	36 64% (T)	20 36% (U)	33 59% (V)	23 41% (W)	31 55% (X)	25 45% (Y)	37 66% (Z)	19 34% (I)	36 64% (\)	20 36% (J)	37 66% (^)	19 34% (_)	44 79% (')	12 21% (a)
Less than \$25	1 2%	1 3%	0 0%	1 2%	0 0%	0 0%	1 2%	0 0%	0 0%	0 0%	0 0%	1 5%	0 0%	0 0%	0 0%	1 5%	0 0%	1 4%	0 0%	1 4%	0 0%	1 5%	0 0%	1 4%	0 0%	1 4%	0 0%	1 5%	0 0%	1 5%	0 0%	1 5%	0 0%	1 8%
Less than \$10	1 2%	1 3%	0 0%	1 2%	0 0%	0 0%	1 2%	0 0%	0 0%	0 0%	0 0%	1 5%	0 0%	0 0%	0 0%	1 5%	0 0%	1 4%	0 0%	1 4%	0 0%	1 5%	0 0%	1 4%	0 0%	1 5%	0 0%	1 5%	0 0%	1 5%	0 0%	1 5%	0 0%	1 8%
\$10 to \$14	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%
\$15 to \$19	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%
\$20 to \$24	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%
\$25 to ≤\$50	17 30%	13 33%	3 21%	16 29%	1 100%	0 0%	17 30%	0 0%	17 100%	0 0%	0 0%	11 52%	4 21%	1 8%	10 27%	7 37%	6 21%	11 41%	8 27%	9 35%	9 25%	8 40%	9 27%	8 35%	10 32%	7 28%	11 30%	6 32%	10 28%	7 35%	10 27%	7 37%	13 30%	4 33%
\$25 to \$29	4 7%	3 8%	1 7%	4 7%	0 0%	0 0%	4 7%	0 0%	4 24%	0 0%	0 0%	3 14%	1 5%	0 0%	3 8%	1 5%	2 7%	2 7%	2 8%	2 6%	2 10%	2 3%	2 13%	1 10%	3 4%	1 3%	1 16%	3 8%	1 5%	3 16%	1 3%	1 16%	4 9%	0 0%
\$30 to \$34	2 4%	1 3%	1 7%	2 4%	0 0%	0 0%	2 4%	0 0%	2 12%	0 0%	0 0%	2 10%	0 0%	0 0%	2 5%	0 0%	1 3%	1 4%	1 3%	1 4%	0 0%	2 10%	0 0%	2 9%	0 0%	2 8%	1 3%	1 5%	1 3%	1 5%	1 5%	1 5%	2 5%	0 0%
\$35 to \$39	6 11%	4 10%	1 7%	6 11%	0 0%	0 0%	6 11%	0 0%	6 35%	0 0%	0 0%	3 14%	3 16%	0 0%	3 8%	3 16%	1 3%	5 19%	3 10%	3 12%	4 11%	2 10%	3 9%	3 13%	4 13%	2 8%	5 14%	1 5%	4 11%	2 10%	5 14%	1 5%	5 11%	1 8%
\$40 to \$44	3 5%	3 8%	0 0%	2 4%	1 100%	0 0%	3 5%	0 0%	3 18%	0 0%	0 0%	2 10%	0 0%	1 8%	2 5%	1 5%	1 3%	2 7%	0 0%	3 12%	3 6%	1 9%	0 0%	3 6%	0 4%	2 8%	1 0%	3 6%	0 5%	2 5%	1 5%	1 5%	2 2%	2 17%
\$45 to \$49	2 4%	2 5%	0 0%	2 4%	0 0%	0 0%	2 4%	0 0%	2 12%	0 0%	0 0%	1 5%	0 0%	0 0%	0 0%	2 11%	1 3%	1 4%	2 7%	0 0%	1 5%	2 6%	1 100%	2 0%	1 33%	1 67%	1 33%	1 67%	0 33%	2 67%	1 33%	1 33%	1 67%	
\$50 to ≤\$75	14 25%	11 28%	3 21%	14 25%	0 0%	0 0%	14 25%	0 0%	0 0%	14 100%	0 0%	5 24%	5 26%	3 25%	11 30%	3 16%	9 31%	5 19%	8 27%	6 23%	10 28%	4 20%	8 24%	6 26%	5 16%	9 36%	10 27%	4 21%	9 25%	5 25%	11 30%	3 16%	13 30%	1 8%
\$50 to \$54	14 25%	11 28%	3 21%	14 25%	0 0%	0 0%	14 25%	0 0%	0 0%	14 100%	0 0%	5 24%	5 26%	3 25%	11 30%	3 16%	9 31%	5 19%	8 27%	6 23%	10 28%	4 20%	8 24%	6 26%	5 16%	9 36%	10 27%	4 21%	9 25%	5 25%	11 30%	3 16%	13 30%	1 8%

Table 4b: And, what is the lowest amount of dues you currently charge for alumni dues?

	LAW / SOCIO			ALUMNI DUES			ALUMNI PROG		DUES			% PAYING DUES			ALUM STAFF		FUNDRAISE		DEPEND \$\$		SURVEY		PUBLIC ISSUS		SKILLS (I.E. BOARD)		PLACEI BOD		NEWSLTTR		ACTIVE ONLINE		SOCIAL MEDIA		
	Total	Yes/ Will	No	YES	NO	NO PROG	YES	NO	\$25 - -<\$50	\$50 - -<\$75	\$75+	<20%	20% - -<35%	35%+	YES	No	YES	NO	YES	NO	YES	NO	YES	NO	YES	NO	YES	NO	YES	NO	YES	NO	YES	NO	
	56	40 71% (A)	14 25% (B)	55 98% (C)	1 2% (D)	0 0% (E)	56 100% (F)	0 0% (G)	17 30% (H)	14 25% (I)	12 21% (J)	21 38% (K)	19 34% (L)	12 21% (M)	37 66% (N)	19 34% (O)	29 52% (P)	27 48% (Q)	30 54% (R)	26 46% (S)	36 64% (T)	20 36% (U)	33 59% (V)	23 41% (W)	31 55% (X)	25 45% (Y)	37 66% (Z)	19 34% (I)	36 64% (I)	20 36% (I)	37 66% (^)	19 34% (_)	44 79% (')	12 21% (a)	
\$55 to \$59	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%
\$60 to \$64	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%
\$65 to \$69	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%
\$75+	12 21%	6 15%	5 36%	12 22%	0 0%	0 0%	12 21%	0 0%	0 0%	0 0%	12 100%	1 5%	6 32%	4 33%	8 22%	4 21%	7 24%	5 19%	5 17%	7 27%	8 22%	4 20%	7 21%	5 22%	7 23%	5 20%	8 22%	4 21%	6 17%	6 30%	6 22%	8 21%	4 21%	8 18%	4 33%
\$70 to \$74	3 5%	1 3%	1 7%	3 5%	0 0%	0 0%	3 5%	0 0%	0 0%	0 0%	3 25%	0 0%	1 5%	2 17%	2 5%	1 5%	3 10%	0 0%	2 7%	1 4%	1 3%	2 10%	1 3%	2 9%	3 10%	0 0%	2 5%	1 5%	2 3%	1 10%	2 5%	2 5%	1 5%	2 8%	
\$75 to \$79	8 14%	4 10%	4 29%	8 15%	0 0%	0 0%	8 14%	0 0%	0 0%	0 0%	8 67%	1 5%	5 26%	2 17%	6 16%	2 11%	4 14%	4 15%	3 10%	5 19%	7 19%	1 5%	6 18%	2 9%	4 13%	6 16%	4 16%	2 11%	5 14%	3 15%	6 16%	2 11%	6 14%	2 17%	
\$80 to \$84	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	
\$85 to \$89	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	
\$90 to \$94	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	
\$95 to \$99	1 2%	1 3%	0 0%	1 2%	0 0%	0 0%	1 2%	0 0%	0 0%	0 0%	1 8%	0 0%	0 0%	0 0%	0 0%	1 5%	0 0%	1 4%	0 0%	1 4%	0 0%	1 5%	0 0%	1 4%	0 0%	1 4%	0 0%	1 5%	0 0%	1 5%	0 0%	1 5%	0 0%	1 5%	0 8%
Do not know	12 21%	9 23%	3 25%	12 22%	0 0%	0 0%	12 21%	0 0%	0 0%	0 0%	0 0%	3 14%	4 21%	4 33%	8 22%	4 21%	7 24%	5 19%	9 30%	3 12%	9 25%	3 15%	9 27%	3 13%	9 29%	3 12%	8 22%	4 21%	11 31%	1 5%	8 22%	4 21%	10 23%	2 17%	
\$100 or more	10 18%	7 18%	3 21%	10 18%	0 0%	0 0%	10 18%	0 0%	0 0%	0 0%	0 0%	3 14%	4 21%	3 25%	8 22%	2 11%	7 24%	3 11%	7 23%	3 12%	9 25%	1 5%	8 24%	2 9%	7 23%	3 12%	7 19%	3 16%	10 28%	0 0%	8 22%	2 11%	10 23%	0 0%	
Don't know	2 4%	2 5%	0 0%	2 4%	0 0%	0 0%	2 4%	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	1 8%	0 0%	2 11%	0 0%	2 7%	0 0%	2 7%	0 0%	2 10%	1 3%	1 4%	2 6%	0 0%	1 3%	1 5%	1 3%	1 5%	0 0%	1 11%	2 0%	2 17%	
		7.10 .791		17.99 .082			0.00 .999		86.00 .001			22.31 .441		15.67 .154		12.69 .314		11.49 .403		17.68 .089		14.91 .187		13.25 .277		10.47 .489		14.60 .202		14.18 .223		25.74 .007			

Table 5: Suppose your organization could hire ONE additional full-time person with a dedicated responsibility. Which of the following responsibilities would be your TOP priority to fill with one full-time staff person?

	AREA				DENSITY		POPULATION			AGE (YEARS)			REGION				OWNER		OWNER II		ALP		ALUMNI			ALUMNI		INDEX		
	Total	STATE	CNTY	MTRO AREA	LOW	MED+	<100k	100k - <500k	500k+	<=20	21-30	31+	NE	MW	S	W	COC	NOT	IND	COC	Yes	No	<500	500 - <1000	1000+	<700	701+	LOW	MED	HIGH
	117	10	52	55	65	52	33	48	36	30	39	43	12	40	43	22	42	75	60	42	64	53	33	38	39	71	39	40	47	30
		9%	44%	47%	56%	44%	28%	41%	31%	26%	33%	37%	10%	34%	37%	19%	36%	64%	51%	36%	55%	45%	28%	32%	33%	61%	33%	34%	40%	26%
		(A)	(B)	(C)	(D)	(E)	(F)	(G)	(H)	(I)	(J)	(K)	(L)	(M)	(N)	(O)	(P)	(Q)	(R)	(S)	(T)	(U)	(V)	(W)	(X)	(Y)	(Z)	(I)	(I)	(I)
Development / Fundraising	37 32% 11%	4 40% 46%	17 33% 43%	16 29% 43%	17 26% 46%	20 38% 54%	11 33% 30%	14 29% 38%	12 33% 32%	8 27% 22%	14 36% 38%	13 30% 35%	4 33% 11%	11 28% 30%	14 33% 38%	8 36% 22%	9 21% 24%	28 37% 76%	23 38% 62%	9 21% 24%	23 36% 62%	14 26% 38%	13 39% 35%	10 26% 27%	13 33% 35%	23 32% 62%	13 33% 35%	12 30% 32%	15 32% 41%	10 33% 27%
Alumni-related	18 15% 6%	1 10% 6%	7 13% 39%	10 18% 56%	9 14% 50%	9 17% 50%	5 15% 28%	9 19% 50%	4 11% 22%	3 10% 17%	6 15% 33%	9 21% 50%	4 33% 22%	5 13% 28%	8 19% 44%	1 5% 6%	7 17% 39%	11 15% 61%	8 13% 44%	7 17% 39%	10 16% 56%	8 15% 44%	5 15% 28%	6 16% 33%	7 18% 39%	11 15% 61%	7 18% 39%	4 10% 22%	8 17% 44%	6 20% 33%
Programming	17 15% 6%	1 10% 6%	8 15% 47%	8 15% 47%	10 15% 59%	7 13% 41%	2 6% 12%	7 15% 41%	8 22% 47%	2 7% 12%	4 10% 24%	8 19% 47%	0 0% 0%	6 15% 35%	8 19% 47%	3 14% 18%	7 17% 41%	10 13% 59%	9 15% 53%	7 17% 41%	10 16% 59%	7 13% 41%	1 3% 6%	5 13% 29%	8 21% 47%	6 8% 35%	8 21% 47%	6 15% 35%	5 11% 29%	6 20% 35%
Administrative assistance	10 9% 10%	1 10% 10%	4 8% 40%	5 9% 50%	7 11% 70%	3 6% 30%	3 9% 30%	3 6% 30%	4 11% 40%	1 3% 10%	6 15% 60%	3 7% 30%	1 8% 10%	3 8% 30%	4 9% 40%	2 9% 20%	6 14% 60%	4 5% 40%	2 3% 20%	6 14% 60%	5 8% 50%	5 9% 50%	2 6% 20%	3 8% 30%	5 13% 50%	5 7% 50%	5 13% 50%	6 15% 60%	2 4% 20%	2 7% 20%
Something else	10 9% 10%	1 10% 10%	5 10% 50%	4 7% 40%	6 9% 60%	4 8% 40%	4 12% 40%	2 4% 20%	4 11% 40%	4 13% 40%	2 5% 20%	4 9% 40%	1 8% 10%	2 5% 20%	5 12% 50%	2 9% 20%	5 12% 50%	5 7% 50%	4 7% 40%	5 12% 50%	5 8% 50%	5 9% 50%	3 9% 30%	2 5% 20%	2 5% 20%	5 7% 50%	2 5% 20%	3 8% 30%	6 13% 60%	1 3% 10%
Executive Director / President / CEO	9 8% 0%	0 0% 0%	6 12% 67%	3 5% 33%	6 9% 67%	3 6% 33%	4 12% 44%	4 8% 44%	1 3% 11%	6 20% 67%	2 5% 22%	1 2% 11%	0 0% 0%	5 13% 56%	2 5% 22%	2 9% 22%	0 0% 0%	9 12% 100%	7 12% 78%	0 0% 0%	5 8% 56%	4 8% 44%	5 15% 56%	4 11% 44%	0 0% 0%	9 13% 100%	0 0% 0%	5 13% 56%	3 6% 33%	1 3% 11%
Communications	9 8% 11%	1 10% 11%	1 2% 11%	7 13% 78%	3 5% 33%	6 12% 67%	2 6% 22%	5 10% 56%	2 6% 22%	4 13% 44%	3 8% 33%	2 5% 22%	1 8% 11%	4 10% 44%	0 0% 0%	4 18% 44%	6 14% 67%	3 4% 33%	3 5% 33%	6 14% 67%	4 6% 44%	5 9% 56%	2 6% 22%	5 13% 56%	2 5% 22%	7 10% 78%	2 5% 22%	3 8% 33%	3 6% 33%	3 10% 33%
Information Technology (IT)	5 4% 20%	1 10% 20%	3 6% 60%	1 2% 20%	5 8% 100%	0 0% 0%	2 6% 40%	2 4% 40%	1 3% 20%	2 7% 40%	1 3% 20%	2 5% 40%	1 8% 20%	4 10% 80%	0 0% 0%	0 0% 0%	2 5% 40%	3 4% 60%	2 3% 40%	2 5% 40%	1 2% 20%	4 8% 80%	2 6% 40%	2 5% 20%	1 3% 20%	4 6% 80%	1 3% 20%	1 3% 20%	4 9% 80%	0 0% 0%
Financial management / accounting	1 1% 0%	0 0% 0%	0 0% 0%	1 2% 100%	1 2% 100%	0 0% 0%	0 0% 0%	1 2% 100%	0 0% 0%	0 0% 0%	0 0% 0%	1 2% 100%	0 0% 0%	0 0% 0%	1 2% 100%	0 0% 0%	0 0% 0%	1 1% 100%	1 2% 100%	0 0% 0%	1 2% 100%	0 0% 0%	0 0% 0%	0 0% 0%	1 3% 100%	0 0% 0%	1 3% 100%	0 0% 0%	0 0% 0%	1 3% 100%

Table 5: Suppose your organization could hire ONE additional full-time person with a dedicated responsibility. Which of the following responsibilities would be your TOP priority to fill with one full-time staff person?

	AREA				DENSITY		POPULATION			AGE (YEARS)			REGION				OWNER		OWNER II		ALP		ALUMNI			ALUMNI		INDEX			
	Total	STATE	CNTY	MTRO AREA	LOW	MED+	<100k	100k - <500k	500k+	<=20	21-30	31+	NE	MW	S	W	COC	NOT	IND	COC	Yes	No	<500	500 - <1000	1000+	<700	701+	LOW	MED	HIGH	
None/Don't know	117	10	52	55	65	52	33	48	36	30	39	43	12	40	43	22	42	75	60	42	64	55%	45%	33	38	39	71	39	40	47	30
		9%	44%	47%	56%	44%	28%	41%	31%	26%	33%	37%	10%	34%	37%	19%	36%	64%	51%	36%	55%	45%	28%	32%	33%	61%	33%	34%	40%	26%	
		(A)	(B)	(C)	(D)	(E)	(F)	(G)	(H)	(I)	(J)	(K)	(L)	(M)	(N)	(O)	(P)	(Q)	(R)	(S)	(T)	(U)	(V)	(W)	(X)	(Y)	(Z)	(I)	(\)	(J)	
Chi Square	1	0	1	0	1	0	0	1	0	0	1	0	0	0	1	0	0	1	1	0	0	1	0	1	0	1	0	0	1	0	0
	1%	0%	2%	0%	2%	0%	0%	2%	0%	0%	3%	0%	0%	0%	2%	0%	0%	1%	2%	0%	0%	2%	0%	3%	0%	1%	0%	0%	2%	0%	0%
		0%	100%	0%	100%	0%	0%	100%	0%	0%	100%	0%	0%	0%	100%	0%	0%	100%	100%	0%	0%	100%	0%	100%	0%	100%	0%	0%	100%	0%	0%
			11.85		10.46		12.56			21.70				27.70			15.72	15.87		5.98		18.31		12.57		17.80					
			.855		.315		.817			.245				.427			.073	.070		.742		.435		.183		.469					

Table 5b: Suppose your organization could hire ONE additional full-time person with a dedicated responsibility. Which of the following responsibilities would be your TOP priority to fill with one full-time staff person?

		LAW / SOCIO		ALUMNI DUES			ALUMNI PROG		DUES			% PAYING DUES			ALUM STAFF		FUNDRAISE		DEPEND \$\$		SURVEY		PUBLIC ISSUS		SKILLS (I.E. BOARD)		PLACEI BOD		NEWSLTTR		ACTIVE ONLINE		SOCIAL MEDIA	
	Total	Yes/ Will	No	YES	NO	NO PROG	YES	NO	\$25 - -<\$50	\$50 - -<\$75	\$75+	<20%	20% - -<35%	35%+	YES	No	YES	NO	YES	NO	YES	NO	YES	NO	YES	NO	YES	NO	YES	NO	YES	NO	YES	NO
	117	71 61% (A)	43 37% (B)	54 46% (C)	37 32% (D)	26 22% (E)	91 78% (F)	26 22% (G)	16 14% (H)	14 12% (I)	12 10% (J)	20 17% (K)	19 16% (L)	12 10% (M)	70 60% (N)	47 40% (O)	51 44% (P)	66 56% (Q)	42 36% (R)	75 64% (S)	71 61% (T)	46 39% (U)	62 53% (V)	55 47% (W)	53 45% (X)	64 55% (Y)	72 62% (Z)	45 38% (I)	64 55% (I)	53 45% (^)	52 44% (_)	83 71% (')	34 29% (a)	
Development / Fundraising	37	24	13	18	13	6	31	6	6	2	5	7	6	4	22	15	16	21	17	20	23	14	19	18	19	18	24	13	25	12	17	20	25	12
	32%	34% 65%	30% 35%	33% 49%	35% 35%	23% 16%	34% 84%	23% 16%	38% 16%	14% 5%	42% 14%	35% 19%	32% 16%	33% 11%	31% 59%	32% 41%	31% 43%	32% 57%	40% 46%	27% 54%	32% 62%	30% 38%	31% 51%	33% 49%	36% 51%	28% 49%	33% 65%	29% 35%	39% 68%	23% 32%	26% 46%	38% 54%	30% 68%	35% 32%
Alumni-related	18	15	3	7	8	3	15	3	2	4	0	0	5	1	13	5	9	9	8	10	14	4	14	4	7	11	9	9	12	6	14	4	15	3
	15%	21% 83% b	7% 17% a	13% 39%	22% 44%	12% 17%	16% 83%	12% 17%	13% 11%	29% 22%	0% 0%	0% 0%	26% 28%	8% 6%	19% 72%	11% 28%	18% 50%	14% 50%	19% 44%	13% 56%	20% 78%	9% 22%	23% 78% w	7% 22% v	13% 39%	17% 61%	13% 50%	20% 50%	19% 67%	11% 33%	22% 78% •	8% 22% ~	18% 83%	9% 17%
Programming	17	10	7	9	5	3	14	3	2	3	1	2	3	3	9	8	9	8	6	11	11	6	10	7	8	9	11	6	11	6	10	7	13	4
	15%	14% 59%	16% 41%	17% 53%	14% 29%	12% 18%	15% 82%	12% 18%	13% 12%	21% 18%	8% 6%	10% 12%	16% 18%	25% 18%	13% 53%	17% 47%	18% 53%	12% 47%	14% 35%	15% 65%	15% 65%	13% 35%	16% 59%	13% 41%	15% 47%	14% 53%	15% 65%	13% 35%	17% 65%	11% 35%	15% 59%	13% 41%	16% 76%	12% 24%
Administrative assistance	10	5	5	5	2	3	7	3	1	3	1	2	1	2	8	2	2	8	2	8	6	4	3	7	3	7	6	4	5	5	5	5	8	2
	9%	7% 50%	12% 50%	9% 50%	5% 20%	12% 30%	8% 70%	12% 30%	6% 10%	21% 30%	8% 10%	10% 20%	5% 10%	17% 20%	11% 80%	4% 20%	4% 20%	12% 80%	5% 20%	11% 80%	8% 60%	9% 40%	5% 30%	13% 70%	6% 30%	11% 70%	8% 60%	9% 40%	8% 50%	9% 50%	8% 50%	10% 50%	10% 80%	6% 20%
Something else	10	3	4	3	2	5	5	5	0	0	3	0	2	1	5	5	4	6	1	9	5	5	5	5	4	6	6	4	2	8	5	5	4	6
	9%	4% 30%	9% 40%	6% 30%	5% 20%	19% 50%	5% 50%	19% 50%	0% 0%	0% 0%	25% 30%	0% 0%	11% 20%	8% 10%	7% 50%	11% 50%	8% 40%	9% 60%	2% 10%	12% 90%	7% 50%	11% 50%	8% 50%	9% 50%	8% 40%	9% 60%	8% 60%	9% 40%	3% 20% }	15% 80% }	8% 50%	10% 50%	5% 40% •	18% 60% €
Executive Director / President / CEO	9	3	6	3	5	1	8	1	0	1	1	2	1	0	2	7	3	6	2	7	1	8	4	5	4	5	6	3	1	8	4	5	7	2
	8%	4% 33%	14% 67%	6% 33%	14% 56%	4% 11%	9% 89%	4% 11%	0% 0%	7% 11%	8% 11%	10% 22%	5% 11%	0% 0%	3% 22% o	15% 78% n	6% 33%	9% 67%	5% 22%	9% 78%	1% 11% U	17% 89% T	6% 44%	9% 56%	8% 44%	8% 56%	7% 33%	2% 11%]	15% 89% \	6% 44%	10% 56%	8% 78%	6% 22%	
Communications	9	6	3	5	0	4	5	4	3	0	1	3	1	1	8	1	5	4	1	8	7	2	4	5	5	4	5	4	5	4	7	2	6	3
	8%	8% 67%	7% 33%	9% 56%	0% 0%	15% 44%	5% 56%	15% 44%	19% 33%	0% 0%	8% 11%	15% 33%	5% 11%	8% 11%	11% 89%	2% 11%	10% 56%	6% 44%	2% 11%	11% 89%	10% 78%	4% 22%	6% 44%	9% 56%	9% 56%	6% 44%	7% 56%	9% 44%	8% 56%	8% 44%	11% 78%	4% 22%	7% 67%	9% 33%
Information Technology (IT)	5	3	2	2	2	1	4	1	1	1	0	2	0	0	3	2	2	3	3	2	3	2	1	4	3	2	3	2	2	3	1	4	3	2
	4%	4% 60%	5% 40%	4% 40%	5% 40%	4% 20%	4% 80%	4% 20%	6% 20%	7% 20%	0% 0%	10% 40%	0% 0%	0% 0%	4% 60%	4% 40%	4% 40%	5% 60%	7% 60%	3% 40%	4% 60%	4% 40%	2% 20%	7% 80%	6% 60%	3% 40%	4% 60%	4% 40%	3% 40%	6% 60%	2% 20%	8% 80%	4% 60%	6% 40%
Financial management / accounting	1	1	0	1	0	0	1	0	0	0	0	1	0	0	0	1	0	1	1	0	1	0	1	0	0	1	1	0	1	0	1	0	1	0
	1%	1% 100%	0% 0%	2% 100%	0% 0%	0% 0%	1% 100%	0% 0%	0% 0%	0% 0%	0% 0%	5% 100%	0% 0%	0% 0%	0% 0%	0% 0%	2% 100%	0% 0%	2% 100%	2% 100%	0% 0%	1% 100%	0% 0%	2% 100%	0% 0%	0% 0%	2% 100%	1% 100%	0% 0%	2% 100%	0% 0%	2% 100%	0% 0%	1% 100%	0% 0%

Table 5b: Suppose your organization could hire ONE additional full-time person with a dedicated responsibility. Which of the following responsibilities would be your TOP priority to fill with one full-time staff person?

	Total	LAW / SOCIO		ALUMNI DUES			ALUMNI PROG		DUES			% PAYING DUES			ALUM STAFF		FUNDRAISE		DEPEND \$\$		SURVEY		PUBLIC ISSUS		SKILLS (I.E. BOARD)		PLACEI BOD		NEWSLTTR		ACTIVE ONLINE		SOCIAL MEDIA	
		Yes/Will	No	YES	NO	NO PROG	YES	NO	\$25 - <\$50	\$50 - <\$75	\$75+	<20%	20% - <35%	35%+	YES	No	YES	NO	YES	NO	YES	NO	YES	NO	YES	NO	YES	NO	YES	NO	YES	NO	YES	NO
		61% (A)	37% (B)	46% (C)	32% (D)	22% (E)	78% (F)	22% (G)	14% (H)	12% (I)	10% (J)	17% (K)	16% (L)	10% (M)	60% (N)	40% (O)	44% (P)	56% (Q)	36% (R)	64% (S)	61% (T)	39% (U)	53% (V)	47% (W)	45% (X)	55% (Y)	62% (Z)	38% (I)	55% (N)	45% (I)	56% (^)	44% (L)	71% (')	29% (a)
None/Don't know	117	71	43	54	37	26	91	26	16	14	12	20	19	12	70	47	51	66	42	75	71	46	62	55	53	64	72	45	64	53	65	52	83	34
	1	1	0	1	0	0	1	0	1	0	0	1	0	0	0	1	1	0	1	0	0	1	1	0	0	1	1	0	0	1	1	0	1	0
	1%	1%	0%	2%	0%	0%	1%	0%	6%	0%	0%	5%	0%	0%	0%	2%	2%	0%	2%	0%	0%	2%	2%	0%	0%	2%	1%	0%	0%	2%	2%	0%	1%	0%
		100%	0%	100%	0%	0%	100%	0%	100%	0%	0%	100%	0%	0%	0%	100%	100%	0%	100%	0%	0%	100%	100%	0%	0%	100%	100%	0%	0%	100%	100%	0%	100%	0%
Chi Square		9.86			17.70		9.91		22.10			18.45			15.02		6.22		14.18		15.40		11.36		4.40		2.77		18.52		11.72		8.23	
		.362			.475		.358		.228			.427			.090		.717		.116		.081		.252		.883		.973		.030		.230		.511	

Table 6: In the past two years, has your organization conducted any programming on underprivileged communities and law enforcement?

	AREA				DENSITY		POPULATION			AGE (YEARS)			REGION				OWNER		OWNER II		ALP		ALUMNI			ALUMNI		INDEX		
	Total	STATE	CNTY	MTRO AREA	LOW	MED+	<100k	100k - <500k	500k+	<=20	21-30	31+	NE	MW	S	W	COC	NOT	IND	COC	Yes	No	<500	500 - <1000	1000+	<700	701+	LOW	MED	HIGH
Yes	117	10	52	55	65	52	33	48	36	30	39	43	12	40	43	22	42	75	60	42	64	53	33	38	39	71	39	40	47	30
		9%	44%	47%	56%	44%	28%	41%	31%	26%	33%	37%	10%	34%	37%	19%	36%	64%	51%	36%	55%	45%	28%	32%	33%	61%	33%	34%	40%	26%
	(A)	(B)	(C)	(D)	(E)	(F)	(G)	(H)	(I)	(J)	(K)	(L)	(M)	(N)	(O)	(P)	(Q)	(R)	(S)	(T)	(U)	(V)	(W)	(X)	(Y)	(Z)	(I)	(I)	(I)	
Yes	71	5	32	34	39	32	19	29	23	15	22	32	12	15	33	11	25	46	37	25	42	29	19	21	29	40	29	19	28	24
	61%	50%	62%	62%	60%	62%	58%	60%	64%	50%	56%	74%	100%	38%	77%	50%	60%	61%	62%	60%	66%	55%	58%	55%	74%	56%	74%	48%	60%	80%
	7%	45%	48%	48%	55%	45%	27%	41%	32%	21%	31%	45%	17%	21%	46%	15%	35%	65%	52%	35%	59%	41%	27%	30%	41%	56%	41%	27%	39%	34%
Not yet, but we plan to	66	5	29	32	36	30	17	28	21	13	21	31	11	14	31	10	24	42	36	24	40	26	17	21	27	38	27	17	26	23
	56%	50%	56%	58%	55%	58%	52%	58%	58%	43%	54%	72%	92%	35%	72%	45%	57%	56%	60%	57%	63%	49%	52%	55%	69%	54%	69%	43%	55%	77%
	8%	44%	48%	48%	55%	45%	26%	42%	32%	20%	32%	47%	17%	21%	47%	15%	36%	64%	55%	36%	61%	39%	26%	32%	41%	58%	41%	26%	39%	35%
No	5	0	3	2	3	2	2	1	2	2	1	1	1	1	2	1	1	4	1	1	2	3	2	0	2	2	2	2	2	1
	4%	0%	6%	4%	5%	4%	6%	2%	6%	7%	3%	2%	8%	3%	5%	5%	2%	5%	2%	2%	3%	6%	6%	0%	5%	3%	5%	5%	4%	3%
	0%	60%	40%	40%	60%	40%	40%	20%	40%	40%	20%	20%	20%	20%	40%	20%	20%	80%	20%	20%	40%	60%	40%	0%	40%	40%	40%	40%	40%	20%
No, this would not be in line with what we do	43	4	20	19	24	19	14	18	11	15	16	9	0	24	9	10	16	27	22	16	19	24	14	17	10	31	10	20	17	6
	37%	40%	38%	35%	37%	37%	42%	38%	31%	50%	41%	21%	0%	60%	21%	45%	38%	36%	37%	38%	30%	45%	42%	45%	26%	44%	26%	50%	36%	20%
	9%	47%	44%	44%	56%	44%	33%	42%	26%	35%	37%	21%	0%	56%	21%	23%	37%	63%	51%	37%	44%	56%	33%	40%	23%	72%	23%	47%	40%	14%
No	6	1	2	3	4	2	3	2	1	3	1	1	0	2	1	3	3	3	3	3	0	6	2	1	2	3	2	2	3	1
	5%	10%	4%	5%	6%	4%	9%	4%	3%	10%	3%	2%	0%	5%	2%	14%	7%	4%	5%	7%	0%	11%	6%	3%	5%	4%	5%	5%	6%	3%
	17%	33%	50%	50%	67%	33%	50%	33%	17%	50%	17%	17%	0%	33%	17%	50%	50%	50%	50%	50%	0%	100%	33%	17%	33%	50%	33%	33%	50%	17%
Don't know	37	3	18	16	20	17	11	16	10	12	15	8	0	22	8	7	13	24	19	13	19	18	12	16	8	28	8	18	14	5
	32%	30%	35%	29%	31%	33%	33%	33%	28%	40%	38%	19%	0%	55%	19%	32%	31%	32%	32%	31%	30%	34%	36%	42%	21%	39%	21%	45%	30%	17%
	8%	49%	43%	43%	54%	46%	30%	43%	27%	32%	41%	22%	0%	59%	22%	19%	35%	65%	51%	35%	51%	49%	32%	43%	22%	76%	22%	49%	38%	14%
Don't know	3	1	0	2	2	1	0	1	2	0	1	2	0	1	1	1	1	2	1	1	3	0	0	0	0	0	0	1	2	0
	3%	10%	0%	4%	3%	2%	0%	2%	6%	0%	3%	5%	0%	3%	2%	5%	2%	3%	2%	2%	5%	0%	0%	0%	0%	0%	0%	3%	4%	0%
	33%	0%	67%	67%	67%	33%	0%	33%	67%	0%	33%	67%	0%	33%	33%	33%	33%	67%	33%	33%	100%	0%	0%	0%	0%	0%	0%	33%	67%	0%
Chi Square			5.50		0.55		4.99				11.63			27.06			1.09		0.36		11.26		6.68		4.22		9.74			
			.703		.968		.758				.168			.008			.896		.986		.024		.571		.377		.284			

Table 6b: In the past two years, has your organization conducted any programming on underprivileged communities and law enforcement?

	LAW / SOCIO			ALUMNI DUES			ALUMNI PROG		DUES			% PAYING DUES			ALUM STAFF		FUNDRAISE		DEPEND \$\$		SURVEY		PUBLIC ISSUS		SKILLS (I.E. BOARD)		PLACEI BOD		NEWSLTTTR		ACTIVE ONLINE		SOCIAL MEDIA	
	Total	Yes/ Will	No	YES	NO	NO PROG	YES	NO	\$25 - <\$50	\$50 - <\$75	\$75+	<20%	20% - <35%	35%+	YES	No	YES	NO	YES	NO	YES	NO	YES	NO	YES	NO	YES	NO	YES	NO	YES	NO	YES	NO
	117	71 61% (A)	43 37% (B)	54 46% (C)	37 32% (D)	26 22% (E)	91 78% (F)	26 22% (G)	16 14% (H)	14 12% (I)	12 10% (J)	20 17% (K)	19 16% (L)	12 10% (M)	70 60% (N)	47 40% (O)	51 44% (P)	66 56% (Q)	42 36% (R)	75 64% (S)	71 61% (T)	46 39% (U)	62 53% (V)	55 47% (W)	53 45% (X)	64 55% (Y)	72 62% (Z)	45 38% (I)	64 55% (N)	53 45% (I)	65 56% (A)	52 44% (L)	83 71% (I)	34 29% (a)
Yes	71 61%	71 100% B	0 0% A	39 72% 55%	20 54% 28%	12 46% 17%	59 65% 83%	12 46% 17%	13 81% 18%	11 79% 15%	6 50% 8%	15 75% 21%	14 74% 20%	7 58% 10%	44 63% 62%	27 57% 38%	37 73% 52%	34 52% 48%	32 76% 45%	39 52% 55%	48 68% 68%	23 50% 32%	45 73% 63%	26 47% 37%	38 72% 54%	33 52% 46%	47 65% 66%	24 53% 34%	45 70% 63%	26 49% 37%	45 69% 63%	26 50% 37%	54 65% 76%	17 50% 24%
Yes	66 56%	66 93% 100% B	0 0% 0% A	35 65% 53%	19 51% 29%	12 46% 18%	54 59% 82%	12 46% 18%	12 75% 18%	9 64% 14%	5 42% 8%	14 70% 21%	13 68% 20%	6 50% 9%	41 59% 62%	25 53% 38%	36 71% 55%	30 45% 45%	29 69% 44%	37 49% 56%	44 62% 67%	22 48% 33%	42 68% 64%	24 44% 36%	37 70% 56%	29 45% 44%	43 60% 65%	23 51% 35%	42 66% 64%	24 45% 36%	41 63% 62%	25 48% 38%	50 60% 76%	16 47% 24%
Not yet, but we plan to	5 4%	5 7% 100%	0 0% 0%	4 7% 80%	1 3% 20%	0 0% 0%	5 5% 100%	0 0% 0%	1 6% 20%	2 14% 40%	1 8% 20%	1 5% 20%	1 5% 20%	1 8% 20%	3 4% 60%	2 4% 40%	1 2% 20%	4 6% 80%	3 7% 60%	2 3% 40%	4 6% 80%	1 2% 20%	3 5% 60%	2 4% 40%	1 2% 20%	4 6% 80%	4 6% 80%	1 2% 20%	5 5% 60%	4 4% 40%	6 6% 80%	2 2% 20%	4 5% 80%	1 3% 20%
No	43 37%	0 0% B	43 100% A	14 26% 33%	16 43% 37%	13 50% 30%	30 33% 70%	13 50% 30%	3 19% 7%	3 21% 7%	5 42% 12%	5 25% 12%	5 26% 12%	4 33% 9%	24 34% 56%	19 40% 44%	13 25% 30%	30 45% 70%	10 24% 23%	33 44% 77%	22 31% 51%	21 46% 49%	15 24% 35%	28 51% 65%	13 25% 30%	30 47% 70%	23 32% 53%	20 44% 47%	18 28% 42%	25 47% 58%	19 29% 44%	24 46% 56%	28 34% 65%	15 44% 35%
No, this would not be in line with what we do	6 5%	0 0% B	6 14% 100% A	2 4% 33%	2 5% 33%	2 8% 33%	4 4% 67%	2 8% 33%	1 6% 17%	0 0% 0%	0 0% 0%	0 0% 0%	1 5% 17%	1 8% 17%	2 3% 33%	4 9% 67%	2 4% 33%	4 6% 67%	1 2% 17%	5 7% 83%	4 6% 67%	2 4% 33%	2 3% 33%	4 7% 67%	4 8% 67%	2 3% 33%	2 3% 33%	2 3% 33%	4 9% 67%	2 3% 33%	4 5% 50%	3 6% 50%	3 4% 50%	3 9% 50%
No	37 32%	0 0% B	37 86% 100% A	12 22% 32%	14 38% 38%	11 42% 30%	26 29% 70%	11 42% 30%	2 13% 5%	3 21% 8%	5 42% 14%	5 25% 14%	4 21% 11%	3 25% 8%	22 31% 59%	15 32% 41%	11 22% 30%	26 39% 70%	9 21% 24%	28 37% 76%	18 25% 49%	19 41% 51%	13 21% 35%	24 44% 65%	9 17% 24%	28 44% 76%	21 29% 57%	16 36% 43%	16 25% 43%	21 40% 57%	16 25% 43%	21 40% 57%	25 30% 68%	12 35% 32%
Don't know	3 3%	0 0% 0%	0 0% 0%	1 2% 33%	1 3% 33%	1 4% 33%	2 2% 67%	1 4% 33%	0 0% 0%	0 0% 0%	1 8% 33%	0 0% 0%	0 0% 0%	1 8% 33%	2 3% 67%	1 2% 33%	1 2% 33%	2 3% 67%	2 0% 0%	3 4% 100%	1 1% 33%	2 4% 67%	2 3% 67%	1 2% 67%	2 2% 33%	1 4% 67%	1 2% 33%	2 3% 67%	1 2% 33%	1 2% 33%	2 4% 67%	2 4% 67%	1 1% 33%	2 6% 67%
Don't know	3 3%	0 0% 0%	0 0% 0%	1 2% 33%	1 3% 33%	1 4% 33%	2 2% 67%	1 4% 33%	0 0% 0%	0 0% 0%	1 8% 33%	0 0% 0%	0 0% 0%	1 8% 33%	2 3% 67%	1 2% 33%	1 2% 33%	2 3% 67%	0 0% 0%	3 4% 100%	1 1% 33%	2 4% 67%	2 3% 67%	1 2% 67%	2 2% 33%	1 4% 67%	1 2% 33%	2 3% 67%	1 2% 33%	1 2% 33%	2 4% 67%	2 4% 67%	1 1% 33%	2 6% 67%
Chi Square		114.00 .001			7.62 .471		3.90 .420		8.41 .395			5.49 .705			1.96 .744		7.63 .106		7.92 .095		5.05 .282		8.99 .061		12.60 .013		3.49 .479		5.80 .214		5.31 .257		4.48 .345	

Table 7b: So we can better describe the programs represented in this survey, approximately how many people have graduated from your core or flagship leadership program? Please enter 9999 if you do not know.

	Total	LAW / SOCIO		ALUMNI DUES			ALUMNI PROG		DUES			% PAYING DUES			ALUM STAFF		FUNDRAISE		DEPEND \$\$		SURVEY		PUBLIC ISSUS		SKILLS (I.E. BOARD)		PLACEI BOD		NEWSLTTR		ACTIVE ONLINE		SOCIAL MEDIA	
		Yes/Will	No	YES	NO	NO PROG	YES	NO	\$25 - <\$50	\$50 - <\$75	\$75+	<20%	20% - <35%	35%+	YES	No	YES	NO	YES	NO	YES	NO	YES	NO	YES	NO	YES	NO	YES	NO	YES	NO	YES	NO
		63% (A)	37% (B)	46% (C)	33% (D)	21% (E)	79% (F)	21% (G)	15% (H)	13% (I)	9% (J)	18% (K)	17% (L)	10% (M)	62% (N)	38% (O)	45% (P)	55% (Q)	37% (R)	63% (S)	64% (T)	36% (U)	54% (V)	46% (W)	45% (X)	55% (Y)	64% (Z)	36% (I)	57% (l)	43% (j)	58% (^)	42% (_)	74% (')	26% (a)
<= 500	110	69	41	51	36	23	87	23	16	14	10	20	19	11	68	42	50	60	41	69	70	40	59	51	49	61	70	40	63	47	64	46	81	29
		63%	37%	46%	33%	21%	79%	21%	15%	13%	9%	18%	17%	10%	62%	38%	45%	55%	37%	63%	64%	36%	54%	46%	45%	55%	64%	36%	57%	43%	58%	42%	74%	26%
		(A)	(B)	(C)	(D)	(E)	(F)	(G)	(H)	(I)	(J)	(K)	(L)	(M)	(N)	(O)	(P)	(Q)	(R)	(S)	(T)	(U)	(V)	(W)	(X)	(Y)	(Z)	(I)	(l)	(j)	(^)	(_)	(')	(a)
500 - <1000	33	19	14	7	13	13	20	13	1	1	4	1	1	4	14	19	10	23	10	23	19	14	14	19	11	22	16	17	13	20	12	21	18	15
	30%	28%	34%	14%	36%	57%	23%	57%	6%	7%	40%	5%	5%	36%	21%	45%	20%	38%	24%	33%	27%	35%	24%	37%	22%	36%	23%	43%	21%	43%	19%	46%	22%	52%
		58%	42%	21%	39%	39%	61%	39%	3%	3%	12%	3%	3%	12%	O	N	q	p	30%	70%	58%	42%	42%	58%	33%	67%	{	z	}	|	-	^	55%	45%
1000+	38	21	17	23	9	6	32	6	11	8	2	11	9	2	23	15	21	17	14	24	19	19	17	21	16	22	23	15	21	17	21	17	28	10
	35%	30%	41%	45%	25%	26%	37%	26%	69%	57%	20%	55%	47%	18%	34%	36%	42%	28%	34%	35%	27%	48%	29%	41%	33%	36%	33%	38%	33%	36%	33%	37%	35%	34%
		55%	45%	61%	24%	16%	84%	16%	29%	21%	5%	29%	24%	5%	61%	39%	55%	45%	37%	63%	50%	50%	45%	55%	42%	58%	61%	39%	55%	45%	55%	45%	74%	26%
Chi Square	39	29	10	21	14	4	35	4	4	5	4	8	9	5	31	8	19	20	17	22	32	7	28	11	22	17	31	8	29	10	31	8	35	4
	35%	42%	24%	41%	39%	17%	40%	17%	25%	36%	40%	40%	47%	45%	46%	19%	38%	33%	41%	32%	46%	18%	47%	22%	45%	28%	44%	20%	46%	21%	48%	17%	43%	14%
		74%	26%	54%	36%	10%	90%	10%	10%	13%	10%	21%	23%	13%	O	N	49%	51%	44%	56%	U	T	W	V	56%	44%	{	z	]	\	-	^	90%	10%
		3.54			16.12		10.10		8.93			9.37			10.44		4.70		1.35		9.29		8.05		3.99		7.67		9.03		13.87		11.41	
		.171			.003		.006		.063			.053			.005		.095		.508		.010		.018		.136		.022		.011		.001		.003	

Table 8: So we can better describe the programs represented in this survey, approximately how many people have graduated from your core or flagship leadership program? Please enter 9999 if you do not know.

	AREA				DENSITY		POPULATION			AGE (YEARS)			REGION				OWNER		OWNER II		ALP		ALUMNI			ALUMNI		INDEX		
	Total	STATE	CNTY	MTRO AREA	LOW	MED+	<100k	100k - <500k	500k+	<=20	21-30	31+	NE	MW	S	W	COC	NOT	IND	COC	Yes	No	<500	500 - <1000	1000+	<700	701+	LOW	MED	HIGH
Base	120	10	54	56	68	52	33	51	36	31	41	43	13	41	44	22	45	75	60	45	64	56	33	38	39	71	39	43	47	30
		8.3%	45.0%	46.7%	56.7%	43.3%	27.5%	42.5%	30.0%	25.8%	34.2%	35.8%	10.8%	34.2%	36.7%	18.3%	37.5%	62.5%	50.0%	37.5%	53.3%	46.7%	27.5%	31.7%	32.5%	59.2%	32.5%	35.8%	39.2%	25.0%
		(A)	(B)	(C)	(D)	(E)	(F)	(G)	(H)	(I)	(J)	(K)	(L)	(M)	(N)	(O)	(P)	(Q)	(R)	(S)	(T)	(U)	(V)	(W)	(X)	(Y)	(Z)	(I)	(I)	(J)
	775.3	917.8	606.1	912.9	660.4	925.4	404.3	678.2	1252.8	292.2	719.1	1253.3	791.0	703.2	847.7	755.3	661.2	843.7	964.1	661.2	969.8	552.9	257.2	695.7	1489.9	491.9	1489.9	631.5	675.8	1137.1
			c	b	e	d	GH	FH	FG	JK	IK	IJ							s	r	U	T	WX	VX	VW	Z	Y	J	J	I
Mean	775.3	917.8	606.1	912.9	660.4	925.4	404.3	678.2	1252.8	292.2	719.1	1253.3	791.0	703.2	847.7	755.3	661.2	843.7	964.1	661.2	969.8	552.9	257.2	695.7	1489.9	491.9	1489.9	631.5	675.8	1137.1

Table 8b: So we can better describe the programs represented in this survey, approximately how many people have graduated from your core or flagship leadership program? Please enter 9999 if you do not know.

Base	Total	LAW / SOCIO		ALUMNI DUES			ALUMNI PROG		DUES			% PAYING DUES			ALUM STAFF		FUNDRAISE		DEPEND \$\$		SURVEY		PUBLIC ISSUS		SKILLS (I.E. BOARD)		PLACEI BOD		NEWSLTTR		ACTIVE ONLINE		SOCIAL MEDIA	
		Yes/Will	No	YES	NO	NO PROG	YES	NO	\$25 - <\$50	\$50 - <\$75	\$75+	<20%	20% - <35%	35%+	YES	No	YES	NO	YES	NO	YES	NO	YES	NO	YES	NO	YES	NO	YES	NO	YES	NO		
		59.2% (A)	35.8% (B)	45.8% (C)	31.7% (D)	22.5% (E)	77.5% (F)	22.5% (G)	14.2% (H)	11.7% (I)	10.0% (J)	17.5% (K)	15.8% (L)	10.0% (M)	60.0% (N)	40.0% (O)	42.5% (P)	57.5% (Q)	35.8% (R)	64.2% (S)	60.0% (T)	40.0% (U)	51.7% (V)	48.3% (W)	45.0% (X)	55.0% (Y)	61.7% (Z)	38.3% (I)	53.3% (I)	46.7% (I)	55.0% (I)	45.0% (I)	70.0% (I)	30.0% (a)
	120	71	43	55	38	27	93	27	17	14	12	21	19	12	72	48	51	69	43	77	72	48	62	58	54	66	74	46	64	56	66	54	84	36
		59.2%	35.8%	45.8%	31.7%	22.5%	77.5%	22.5%	14.2%	11.7%	10.0%	17.5%	15.8%	10.0%	60.0%	40.0%	42.5%	57.5%	35.8%	64.2%	60.0%	40.0%	51.7%	48.3%	45.0%	55.0%	61.7%	38.3%	53.3%	46.7%	55.0%	45.0%	70.0%	30.0%
		(A)	(B)	(C)	(D)	(E)	(F)	(G)	(H)	(I)	(J)	(K)	(L)	(M)	(N)	(O)	(P)	(Q)	(R)	(S)	(T)	(U)	(V)	(W)	(X)	(Y)	(Z)	(I)	(I)	(I)	(I)	(I)	(I)	(a)
	775.3	908.7	663.0	833.1	841.2	564.6	836.4	564.6	753.3	818.4	620.2	838.0	1107.0	664.3	918.9	559.8	988.0	618.0	835.0	741.9	952.0	510.1	955.3	582.8	902.3	671.3	906.9	563.5	956.3	568.3	976.6	529.1	928.3	418.2
		b	a	e		c	g	f					m	l	O	N	Q	P			U	T	W	V	y	x	[	Z	]	\	_	^	a	`
Mean	775.3	908.7	663.0	833.1	841.2	564.6	836.4	564.6	753.3	818.4	620.2	838.0	1107.0	664.3	918.9	559.8	988.0	618.0	835.0	741.9	952.0	510.1	955.3	582.8	902.3	671.3	906.9	563.5	956.3	568.3	976.6	529.1	928.3	418.2

Table 9b: Type of Owner

	Total	LAW / SOCIO		ALUMNI DUES			ALUMNI PROG		DUES			% PAYING DUES			ALUM STAFF		FUNDRAISE		DEPEND \$\$		SURVEY		PUBLIC ISSUS		SKILLS (I.E. BOARD)		PLACEI BOD		NEWSLTTR		ACTIVE ONLINE		SOCIAL MEDIA	
		Yes/Will	No	YES	NO	NO PROG	YES	NO	\$25 - <\$50	\$50 - <\$75	\$75+	<20%	20% - <35%	35%+	YES	No	YES	NO	YES	NO	YES	NO	YES	NO	YES	NO	YES	NO	YES	NO	YES	NO		
		(A)	(B)	(C)	(D)	(E)	(F)	(G)	(H)	(I)	(J)	(K)	(L)	(M)	(N)	(O)	(P)	(Q)	(R)	(S)	(T)	(U)	(V)	(W)	(X)	(Y)	(Z)	(I)	(I)	(J)	(J)	(^)	(^)	(^)
Independent	120	71	43	55	38	27	93	27	17	14	12	21	19	12	72	48	51	69	43	77	72	48	62	58	54	66	74	46	64	56	66	54	84	36
		59%	36%	46%	32%	23%	78%	23%	14%	12%	10%	18%	16%	10%	60%	40%	43%	58%	36%	64%	60%	40%	52%	48%	45%	55%	62%	38%	53%	47%	55%	45%	70%	30%
Chamber	60	37	22	30	20	10	50	10	8	7	7	11	12	6	39	21	32	28	30	30	41	19	36	24	31	29	41	19	42	18	37	23	51	9
	50%	52%	51%	55%	53%	37%	54%	37%	47%	50%	58%	52%	63%	50%	54%	44%	63%	41%	70%	39%	57%	40%	58%	41%	57%	44%	55%	41%	66%	32%	56%	43%	61%	25%
Chamber/Own Board	27	16	8	11	5	11	16	11	4	2	2	5	3	3	11	16	6	21	3	24	10	17	10	17	8	19	15	12	5	22	7	20	11	16
	23%	23%	19%	20%	13%	41%	17%	41%	24%	14%	17%	24%	16%	25%	15%	33%	12%	30%	7%	31%	14%	35%	16%	29%	15%	29%	20%	26%	8%	39%	11%	37%	13%	44%
Academic	18	9	8	8	5	5	13	5	4	3	1	4	3	1	15	3	9	9	5	13	11	7	9	9	7	11	10	8	10	12	6	13	5	
	15%	13%	19%	15%	13%	19%	14%	19%	24%	21%	8%	19%	16%	8%	21%	6%	18%	13%	12%	17%	15%	15%	15%	16%	13%	17%	14%	17%	13%	18%	18%	11%	15%	14%
United Way	3	1	2	1	2	0	3	0	0	0	1	0	0	0	2	1	1	2	0	3	1	2	1	2	2	1	1	2	1	2	1	2	1	2
	3%	1%	5%	2%	5%	0%	3%	0%	0%	0%	8%	0%	0%	0%	3%	2%	2%	3%	0%	4%	1%	4%	2%	3%	4%	2%	1%	4%	2%	4%	2%	4%	1%	6%
Community Foundation	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
Partnership	4	2	1	0	3	1	3	1	0	0	0	0	0	0	2	2	1	3	1	3	3	1	2	2	2	2	2	2	3	1	3	1	3	1
	3%	3%	2%	0%	8%	4%	3%	4%	0%	0%	0%	0%	0%	0%	3%	4%	2%	4%	2%	4%	4%	2%	3%	3%	4%	3%	3%	4%	5%	2%	5%	2%	4%	3%
Other	1	1	0	1	0	0	1	0	0	0	0	0	0	0	0	1	0	1	1	0	0	1	0	1	1	0	0	1	0	1	0	1	0	1
	1%	1%	0%	2%	0%	0%	1%	0%	0%	0%	0%	0%	0%	0%	0%	2%	0%	1%	2%	0%	0%	2%	0%	2%	2%	0%	0%	2%	0%	2%	0%	2%	0%	3%
Chi Square	7	5	2	4	3	0	7	0	1	2	1	1	1	2	3	4	2	5	3	4	6	1	4	3	3	4	5	2	5	2	6	1	5	2
	6%	7%	5%	7%	8%	0%	8%	0%	6%	14%	8%	5%	5%	17%	4%	8%	4%	7%	7%	5%	8%	2%	6%	5%	6%	6%	7%	4%	8%	4%	9%	2%	6%	6%
		2.78			16.51		9.82		4.71			2.92		11.46		9.74		16.74		12.37		5.56		5.77		4.98		23.72		16.39		21.79		
		.836			.169		.133		.967			.996		.075		.136		.010		.054		.474		.449		.547		.001		.012		.001		

Table 10: Population Density

	AREA				DENSITY		POPULATION			AGE (YEARS)			REGION				OWNER		OWNER II		ALP		ALUMNI			ALUMNI		INDEX		
	Total	STATE	CNTY	MTRO AREA	LOW	MED+	<100k	100k - <500k	500k+	<=20	21-30	31+	NE	MW	S	W	COC	NOT	IND	COC	Yes	No	<500	500 - <1000	1000+	<700	701+	LOW	MED	HIGH
	120	10	54	56	68	52	33	51	36	31	41	43	13	41	44	22	45	75	60	45	64	56	33	38	39	71	39	43	47	30
High		8%	45%	47%	57%	43%	28%	43%	30%	26%	34%	36%	11%	34%	37%	18%	38%	63%	50%	38%	53%	47%	28%	32%	33%	59%	33%	36%	39%	25%
		(A)	(B)	(C)	(D)	(E)	(F)	(G)	(H)	(I)	(J)	(K)	(L)	(M)	(N)	(O)	(P)	(Q)	(R)	(S)	(T)	(U)	(V)	(W)	(X)	(Y)	(Z)	(I)	(I)	(I)
Super High Density	23	1	9	13	0	23	7	9	7	5	10	7	5	4	8	6	7	16	12	7	14	9	6	7	9	13	9	8	7	8
	19%	10%	17%	23%	0%	44%	21%	18%	19%	16%	24%	16%	38%	10%	18%	27%	16%	21%	20%	16%	22%	16%	18%	18%	23%	18%	23%	19%	15%	27%
		4%	39%	57%	0%	100%	30%	39%	30%	22%	43%	30%	22%	17%	35%	26%	30%	70%	52%	30%	61%	39%	26%	30%	39%	57%	39%	35%	30%	35%
Very High Density	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
High Density	8	0	2	6	0	8	3	2	3	2	4	2	2	1	2	3	2	6	4	2	5	3	3	3	2	6	2	4	2	2
	7%	0%	4%	11%	0%	15%	9%	4%	8%	6%	10%	5%	15%	2%	5%	14%	4%	8%	7%	4%	8%	5%	9%	8%	5%	8%	5%	9%	4%	7%
		0%	25%	75%	0%	100%	38%	25%	38%	25%	50%	25%	25%	13%	25%	38%	25%	75%	50%	25%	63%	38%	38%	38%	25%	75%	25%	50%	25%	25%
Medium	15	1	7	7	0	15	4	7	4	3	6	5	3	3	6	3	5	10	8	5	9	6	3	4	7	7	7	4	5	6
	13%	10%	13%	13%	0%	29%	12%	14%	11%	10%	15%	12%	23%	7%	14%	14%	11%	13%	13%	11%	14%	11%	9%	11%	18%	10%	18%	9%	11%	20%
		7%	47%	47%	0%	100%	27%	47%	27%	20%	40%	33%	20%	20%	40%	20%	33%	67%	53%	33%	60%	40%	20%	27%	47%	47%	47%	27%	33%	40%
Medium Density	29	1	13	15	0	29	5	11	13	6	9	14	4	14	9	2	7	22	18	7	24	5	5	10	12	15	12	10	8	11
	24%	10%	24%	27%	0%	56%	15%	22%	36%	19%	22%	33%	31%	34%	20%	9%	16%	29%	30%	16%	38%	9%	15%	26%	31%	21%	31%	23%	17%	37%
		3%	45%	52%	0%	100%	17%	38%	45%	21%	31%	48%	14%	48%	31%	7%	24%	76%	62%	24%	83%	17%	17%	34%	41%	52%	41%	34%	28%	38%
Low	29	1	13	15	0	29	5	11	13	6	9	14	4	14	9	2	7	22	18	7	24	5	5	10	12	15	12	10	8	11
	24%	10%	24%	27%	0%	56%	15%	22%	36%	19%	22%	33%	31%	34%	20%	9%	16%	29%	30%	16%	38%	9%	15%	26%	31%	21%	31%	23%	17%	37%
		3%	45%	52%	0%	100%	17%	38%	45%	21%	31%	48%	14%	48%	31%	7%	24%	76%	62%	24%	83%	17%	17%	34%	41%	52%	41%	34%	28%	38%
Low Density	68	8	32	28	68	0	21	31	16	20	22	22	4	23	27	14	31	37	30	31	26	42	22	21	18	43	18	25	32	11
	57%	80%	59%	50%	100%	0%	64%	61%	44%	65%	54%	51%	31%	56%	61%	64%	69%	49%	50%	69%	41%	75%	67%	55%	46%	61%	46%	58%	68%	37%
		12%	47%	41%	100%	0%	31%	46%	24%	29%	32%	32%	6%	34%	40%	21%	46%	54%	44%	46%	38%	62%	32%	31%	26%	63%	26%	37%	47%	16%
Very Low Density	51	6	20	25	51	0	8	29	14	12	18	19	4	14	22	11	22	29	26	22	24	27	11	18	17	29	17	18	22	11
	43%	60%	37%	45%	75%	0%	24%	57%	39%	39%	44%	44%	31%	34%	50%	50%	49%	39%	43%	49%	38%	48%	33%	47%	44%	41%	44%	42%	47%	37%
		12%	39%	49%	100%	0%	16%	57%	27%	24%	35%	37%	8%	27%	43%	22%	43%	57%	51%	43%	47%	53%	22%	35%	33%	57%	33%	35%	43%	22%
Chi Square	17	2	12	3	17	0	13	2	2	8	4	3	0	9	5	3	9	8	4	9	2	15	11	3	1	14	1	7	10	0
	14%	20%	22%	5%	25%	0%	39%	4%	6%	26%	10%	7%	0%	22%	11%	14%	20%	11%	7%	20%	3%	27%	33%	8%	3%	20%	3%	16%	21%	0%
		12%	71%	18%	100%	0%	76%	12%	12%	47%	24%	18%	0%	53%	29%	18%	53%	47%	24%	53%	12%	88%	65%	18%	6%	82%	6%	41%	59%	0%
		c	b		E	D	GH	F	F	k		i							s	r	U	T	WX	V	V	z	y	}	J	\
Chi Square		10.74			120.00		30.18			8.27				16.65			5.27		6.44		23.24		18.28		8.11		12.15			
		.217			.001		.001			.408				.163			.260		.168		.001		.019		.088		.145			

Table 10b: Population Density

	Total	LAW / SOCIO		ALUMNI DUES			ALUMNI PROG		DUES			% PAYING DUES			ALUM STAFF		FUNDRAISE		DEPEND \$\$		SURVEY		PUBLIC ISSUS		SKILLS (I.E. BOARD)		PLACEI BOD		NEWSLTTR		ACTIVE ONLINE		SOCIAL MEDIA	
		Yes/ Will	No	YES	NO	NO PROG	YES	NO	\$25 - <\$50	\$50 - <\$75	\$75+	<20%	20% - <35%	35%+	YES	No	YES	NO	YES	NO	YES	NO	YES	NO	YES	NO	YES	NO	YES	NO	YES	NO	YES	NO
		(A)	(B)	(C)	(D)	(E)	(F)	(G)	(H)	(I)	(J)	(K)	(L)	(M)	(N)	(O)	(P)	(Q)	(R)	(S)	(T)	(U)	(V)	(W)	(X)	(Y)	(Z)	(I)	(I)	(^)	(_)	(')	(a)	
High	120	71	43	55	38	27	93	27	17	14	12	21	19	12	60%	40%	51	69	43	64	72	48	62	58	54	66	74	46	64	56	66	54	84	36
		59%	36%	46%	32%	23%	78%	23%	14%	12%	10%	18%	16%	10%	60%	40%	43%	58%	36%	64%	60%	40%	52%	48%	45%	55%	62%	38%	53%	47%	55%	45%	70%	30%
		(A)	(B)	(C)	(D)	(E)	(F)	(G)	(H)	(I)	(J)	(K)	(L)	(M)	(N)	(O)	(P)	(Q)	(R)	(S)	(T)	(U)	(V)	(W)	(X)	(Y)	(Z)	(I)	(I)	(^)	(_)	(')	(a)	
	23	15	8	16	2	5	18	5	7	3	3	5	8	3	16	7	12	11	13	10	16	7	12	11	11	12	15	8	17	6	16	7	19	4
	19%	21%	19%	29%	5%	19%	19%	19%	41%	21%	25%	24%	42%	25%	22%	15%	24%	16%	30%	13%	22%	15%	19%	19%	20%	18%	20%	17%	27%	11%	24%	13%	23%	11%
		65%	35%	70%	9%	22%	78%	22%	30%	13%	13%	22%	35%	13%	70%	30%	52%	48%	57%	43%	70%	30%	52%	48%	48%	52%	65%	35%	74%	26%	70%	30%	83%	17%
Super High Density	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
Very High Density	8	5	3	6	0	2	6	2	1	2	1	2	3	1	7	1	5	3	6	2	5	3	4	4	3	5	5	3	7	1	5	3	7	1
	7%	7%	7%	11%	0%	7%	6%	7%	6%	14%	8%	10%	16%	8%	10%	2%	10%	4%	14%	3%	7%	6%	6%	7%	6%	8%	7%	7%	11%	2%	8%	6%	8%	3%
		63%	38%	75%	0%	25%	75%	25%	13%	25%	13%	25%	38%	13%	88%	13%	63%	38%	75%	25%	63%	38%	50%	50%	38%	63%	63%	38%	88%	13%	63%	38%	88%	13%
High Density	15	10	5	10	2	3	12	3	6	1	2	3	5	2	9	6	7	8	7	8	11	4	8	7	8	7	10	5	10	5	11	4	12	3
	13%	14%	12%	18%	5%	11%	13%	11%	35%	7%	17%	14%	26%	17%	13%	13%	14%	12%	16%	10%	15%	8%	13%	12%	15%	11%	14%	11%	16%	9%	17%	7%	14%	8%
		67%	33%	67%	13%	20%	80%	20%	40%	7%	13%	20%	33%	13%	60%	40%	47%	53%	47%	53%	73%	27%	53%	47%	53%	47%	67%	33%	67%	33%	73%	27%	80%	20%
Medium	29	17	11	11	9	9	20	9	2	2	4	4	4	2	20	9	10	19	6	23	20	9	17	12	15	14	20	9	16	13	15	14	21	8
	24%	24%	26%	20%	24%	33%	22%	33%	12%	14%	33%	19%	21%	17%	28%	19%	20%	28%	14%	30%	28%	19%	27%	21%	28%	21%	27%	20%	25%	23%	23%	26%	25%	22%
		59%	38%	38%	31%	31%	69%	31%	7%	7%	14%	14%	14%	7%	69%	31%	34%	66%	21%	79%	69%	31%	59%	41%	52%	48%	69%	31%	55%	45%	52%	48%	72%	28%
Medium Density	29	17	11	11	9	9	20	9	2	2	4	4	4	2	20	9	10	19	6	23	20	9	17	12	15	14	20	9	16	13	15	14	21	8
	24%	24%	26%	20%	24%	33%	22%	33%	12%	14%	33%	19%	21%	17%	28%	19%	20%	28%	14%	30%	28%	19%	27%	21%	28%	21%	27%	20%	25%	23%	23%	26%	25%	22%
		59%	38%	38%	31%	31%	69%	31%	7%	7%	14%	14%	14%	7%	69%	31%	34%	66%	21%	79%	69%	31%	59%	41%	52%	48%	69%	31%	55%	45%	52%	48%	72%	28%
Low	68	39	24	28	27	13	55	13	8	9	5	12	7	7	36	32	29	39	24	44	36	32	33	35	28	40	39	29	31	37	35	33	44	24
	57%	55%	56%	51%	71%	48%	59%	48%	47%	64%	42%	57%	37%	58%	50%	67%	57%	57%	56%	57%	50%	67%	53%	60%	52%	61%	53%	63%	48%	66%	53%	61%	52%	67%
		57%	35%	41%	40%	19%	81%	19%	12%	13%	7%	18%	10%	10%	53%	47%	43%	57%	35%	65%	53%	47%	49%	51%	41%	59%	57%	43%	46%	54%	51%	49%	65%	35%
Low Density	51	31	16	23	18	10	41	10	6	9	4	9	7	6	31	20	27	24	21	30	31	20	26	25	21	30	33	18	24	27	30	21	36	15
	43%	44%	37%	42%	47%	37%	44%	37%	35%	64%	33%	43%	37%	50%	43%	42%	53%	35%	49%	39%	43%	42%	42%	43%	39%	45%	45%	39%	38%	48%	45%	39%	43%	42%
		61%	31%	45%	35%	20%	80%	20%	12%	18%	8%	18%	14%	12%	61%	39%	43%	47%	41%	59%	61%	39%	51%	49%	41%	59%	65%	35%	47%	53%	59%	71%	71%	29%
Very Low Density	17	8	8	5	9	3	14	3	2	0	1	3	0	1	5	12	2	15	3	14	5	12	7	10	7	10	6	11	7	10	5	12	8	9
	14%	11%	19%	9%	24%	11%	15%	11%	12%	0%	8%	14%	0%	8%	7%	25%	4%	22%	7%	18%	7%	25%	11%	17%	13%	15%	8%	24%	11%	18%	8%	22%	10%	25%
		47%	47%	29%	53%	18%	82%	18%	12%	0%	6%	18%	0%	6%	29%	71%	12%	88%	18%	82%	29%	71%	41%	59%	41%	59%	35%	65%	41%	59%	29%	71%	47%	53%
															O	N	Q	P			U	T				{	z			•	~	•	€	
Chi Square		1.45		12.45		1.77			9.09			4.31			10.13		11.03		12.07		8.74		1.35		1.53		6.02		6.68		7.14		6.23	
		.835		.132		.778			.335			.828			.038		.026		.017		.068		.854		.821		.198		.154		.129		.183	

Table 11: Geographic Coverage

	AREA				DENSITY		POPULATION			AGE (YEARS)			REGION				OWNER		OWNER II		ALP		ALUMNI			ALUMNI		INDEX		
	Total	STATE	CNTY	MTRO AREA	LOW	MED+	<100k	100k - <500k	500k+	<=20	21-30	31+	NE	MW	S	W	COC	NOT	IND	COC	Yes	No	<500	500 - <1000	1000+	<700	701+	LOW	MED	HIGH
	120	10 8% (A)	54 45% (B)	56 47% (C)	68 57% (D)	52 43% (E)	33 28% (F)	51 43% (G)	36 30% (H)	31 26% (I)	41 34% (J)	43 36% (K)	13 11% (L)	41 34% (M)	44 37% (N)	22 18% (O)	45 38% (P)	75 63% (Q)	60 50% (R)	45 38% (S)	64 53% (T)	56 47% (U)	33 28% (V)	38 32% (W)	39 33% (X)	71 59% (Y)	39 33% (Z)	43 36% (I)	47 39% (I)	30 25% (I)
National	0 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%
Multi-State Regional	0 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%
Statewide	10 8%	10 100% 100%	0 0% 0%	0 0% 0%	8 12% 80%	2 4% 20%	0 0% 0% H	0 0% 0% H	10 28% 100% FG	1 3% 10%	5 12% 50%	4 9% 40%	1 8% 10%	4 10% 40%	3 7% 30%	2 9% 20%	1 2% 10%	9 12% 90%	7 12% 70%	1 2% 10%	3 5% 30%	7 13% 70%	2 6% 20%	2 5% 20%	5 13% 50%	4 6% 40%	5 13% 50%	2 5% 20%	7 15% 70%	1 3% 10%
Multi-County	8 7%	0 0% 0%	8 15% 100% C	0 0% 0% B	4 6% 50%	4 8% 50%	2 6% 25%	3 6% 38%	3 8% 38%	3 10% 38%	3 7% 38%	1 2% 13%	3 23% 38%	0 0% 0% n	4 9% 50% m	1 5% 13%	4 9% 50%	4 5% 50%	4 7% 50%	4 9% 50%	2 3% 25%	6 11% 75%	5 15% 63% w	0 0% 0% v	2 5% 25%	5 7% 63%	2 5% 25%	3 7% 38%	2 4% 25%	3 10% 38%
County	46 38%	0 0% 0%	46 85% 100% C	0 0% 0% B	28 41% 61%	18 35% 39%	16 48% 35% h	23 45% 50% h	7 19% 15% fg	17 55% 37% K	18 44% 39% k	9 21% 20% lj	6 46% 13%	19 46% 41%	15 34% 33%	6 27% 13%	12 27% 26% q	34 45% 74% p	25 42% 54%	12 27% 26%	25 39% 54%	21 38% 46%	16 48% 35% x	19 50% 41% x	9 23% 20% vw	35 49% 76% Z	9 23% 20% Y	16 37% 35%	22 47% 48%	8 27% 17%
Metropolitan Area	55 46%	0 0% 0%	0 0% 0% C	55 98% 100% B	28 41% 51%	27 52% 49%	14 42% 25%	25 49% 45%	16 44% 29%	9 29% 16% K	15 37% 27% K	29 67% 53% lj	3 23% 5%	18 44% 33%	21 48% 38%	13 59% 24%	28 62% 51% Q	27 36% 49% P	23 38% 42% s	28 62% 51% r	34 53% 62%	21 38% 38% 1	9 27% 16% X	17 45% 31% 1	23 59% 42% V	26 37% 47% z	23 59% 42% y	22 51% 40%	16 34% 29%	17 57% 31%
City	1 1%	0 0% 0%	0 0% 0% 1	1 2% 100% 1	0 0% 0%	1 2% 100%	1 3% 100%	0 0% 0%	0 0% 0%	1 3% 100%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	1 2% 100%	0 0% 0%	0 0% 0%	0 1% 100%	0 2% 100%	0 0% 0%	0 0% 0%	0 0% 0%	1 3% 100%	0 0% 0%	0 0% 0%	1 1% 100%	0 0% 0%	0 0% 0%	0 0% 100%	1 3% 100%
Porton of a city	0 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%
Neighborhood	0 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%
No Applicable	0 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%

Table 11: Geographic Coverage

	AREA				DENSITY		POPULATION			AGE (YEARS)			REGION				OWNER		OWNER II		ALP		ALUMNI			ALUMNI		INDEX		
	Total	STATE	CNTY	MTRO AREA	LOW	MED+	<100k	100k - <500k	500k+	<=20	21-30	31+	NE	MW	S	W	COC	NOT	IND	COC	Yes	No	<500	500 - <1000	1000+	<700	701+	LOW	MED	HIGH
Other	120	10	54	56	68	52	33	51	36	31	41	43	13	41	44	22	45	75	60	45	64	56	33	38	39	71	39	43	47	30
		8%	45%	47%	57%	43%	28%	43%	30%	26%	34%	36%	11%	34%	37%	18%	38%	63%	50%	38%	53%	47%	28%	32%	33%	59%	33%	36%	39%	25%
		(A)	(B)	(C)	(D)	(E)	(F)	(G)	(H)	(I)	(J)	(K)	(L)	(M)	(N)	(O)	(P)	(Q)	(R)	(S)	(T)	(U)	(V)	(W)	(X)	(Y)	(Z)	(I)	(\)	(J)
Chi Square	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
		0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
		240.00			4.74		31.24			19.09			14.67				11.14		8.59		7.52		18.82			9.43		12.36		
		.001			.315		.001			.014			.260				.025		.072		.111		.016			.051		.136		

Table 11b: Geographic Coverage

	LAW / SOCIO			ALUMNI DUES			ALUMNI PROG		DUES			% PAYING DUES			ALUM STAFF		FUNDRAISE		DEPEND \$\$		SURVEY		PUBLIC ISSUS		SKILLS (I.E. BOARD)		PLACEI BOD		NEWSLTTR		ACTIVE ONLINE		SOCIAL MEDIA	
	Total	Yes/ Will	No	YES	NO	NO PROG	YES	NO	\$25 - <\$50	\$50 - <\$75	\$75+	<20%	20% - <35%	35%+	YES	No	YES	NO	YES	NO	YES	NO	YES	NO	YES	NO	YES	NO	YES	NO	YES	NO	YES	NO
	120	71 59% (A)	43 36% (B)	55 46% (C)	38 32% (D)	27 23% (E)	93 78% (F)	27 23% (G)	17 14% (H)	14 12% (I)	12 10% (J)	21 18% (K)	19 16% (L)	12 10% (M)	72 60% (N)	48 40% (O)	51 43% (P)	69 58% (Q)	43 36% (R)	77 64% (S)	72 60% (T)	48 40% (U)	62 52% (V)	58 48% (W)	54 45% (X)	66 55% (Y)	74 62% (Z)	46 38% (I)	64 53% (I)	56 47% (I)	66 55% (^)	54 45% (_)	84 70% (')	36 30% (a)
National	0 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%
Multi-State Regional	0 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%
Statewide	10 8%	5 7% 50%	4 9% 40%	4 7% 40%	5 13% 50%	1 4% 10%	9 10% 90%	1 4% 10%	1 6% 10%	2 14% 20%	0 0% 0%	2 10% 20%	1 5% 10%	2 17% 20%	7 10% 70%	3 6% 30%	4 8% 40%	6 9% 60%	6 14% 60%	4 5% 40%	10 14% 100% U	0 0% 0%	8 13% 80%	2 3% 20%	5 9% 50%	5 8% 50%	8 11% 80%	2 4% 20%	9 14% 90% }	1 2% 10% I	7 11% 70%	3 6% 30%	8 10% 80%	2 6% 20%
Multi-County	8 7%	6 8% 75%	1 2% 13%	3 5% 38%	2 5% 25%	3 11% 38%	5 5% 63%	3 11% 38%	0 0% 0%	0 0% 0%	2 17% 25%	1 5% 13%	2 11% 25%	0 0% 0%	6 8% 75%	2 4% 25%	4 8% 50%	4 6% 50%	2 5% 25%	6 8% 75%	6 8% 75%	2 4% 25%	6 10% 75%	2 3% 25%	4 7% 50%	4 6% 50%	3 4% 38%	5 11% 63%	6 9% 75%	2 4% 25%	3 5% 38%	5 9% 63%	6 7% 75%	2 6% 25%
County	46 38%	26 37% 57%	19 44% 41%	23 42% 50%	15 39% 33%	8 30% 17%	38 41% 83%	8 30% 17%	10 59% 22%	6 43% 13%	2 17% 4%	10 48% 22%	6 32% 13%	4 33% 9%	22 31% 90% o	24 50% 52% n	17 33% 37%	29 42% 63%	15 35% 33%	31 40% 67%	23 32% 50%	23 48% 50%	16 26% 35% W	30 52% 65% V	20 37% 43%	26 39% 57%	30 41% 65%	16 35% 35%	21 33% 46%	25 45% 54%	22 33% 48%	24 44% 52%	30 36% 65%	16 44% 35%
Metropolitan Area	55 46%	33 46% 60%	19 44% 35%	24 44% 44%	16 42% 29%	15 56% 27%	40 43% 73%	15 56% 27%	6 35% 11%	6 43% 11%	7 58% 13%	8 38% 15%	10 53% 18%	5 42% 9%	36 50% 65%	19 40% 35%	25 49% 45%	30 43% 55%	19 44% 35%	36 47% 65%	32 44% 58%	23 48% 42%	32 52% 58%	23 40% 42%	24 44% 44%	31 47% 56%	32 43% 58%	23 50% 42%	27 42% 49%	28 50% 51%	33 50% 60%	22 41% 40%	39 46% 71%	16 44% 29%
City	1 1%	1 1% 100%	0 0% 0%	1 2% 100%	0 0% 0%	0 0% 0%	1 1% 100%	0 0% 0%	0 0% 0%	0 0% 0%	1 8% 100%	0 0% 0%	0 0% 0%	1 8% 100%	1 1% 100%	0 0% 0%	1 2% 100%	0 0% 0%	1 2% 100%	0 0% 0%	1 1% 100%	0 0% 0%	1 2% 100%	1 2% 100%	0 0% 0%	1 2% 100%	0 0% 0%	1 2% 100%	0 0% 0%	1 2% 100%	0 0% 0%	1 2% 100%	0 0% 0%	
Porton of a city	0 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%
Neighborhood	0 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%
No Applicable	0 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%

Table 11b: Geographic Coverage

	Total	LAW / SOCIO		ALUMNI DUES			ALUMNI PROG		DUES			% PAYING DUES			ALUM STAFF		FUNDRAISE		DEPEND \$\$		SURVEY		PUBLIC ISSUS		SKILLS (I.E. BOARD)		PLACEI BOD		NEWSLTTR		ACTIVE ONLNE		SOCIAL MEDIA	
		Yes/ Will	No	YES	NO	NO PROG	YES	NO	\$25 - ≤\$50	\$50 - ≤\$75	\$75+	<20%	20% - ≤35%	35%+	YES	No	YES	NO	YES	NO	YES	NO	YES	NO	YES	NO	YES	NO	YES	NO	YES	NO	YES	NO
		(A)	(B)	(C)	(D)	(E)	(F)	(G)	(H)	(I)	(J)	(K)	(L)	(M)	(N)	(O)	(P)	(Q)	(R)	(S)	(T)	(U)	(V)	(W)	(X)	(Y)	(Z)	(I)	(I)	(^)	(_)	(')	(a)	
Other	120	71 59%	43 36%	55 46%	38 32%	27 23%	93 78%	27 23%	17 14%	14 12%	12 10%	21 18%	19 16%	12 10%	72 60%	48 40%	51 43%	69 58%	43 36%	77 64%	72 60%	48 40%	62 52%	58 48%	54 45%	66 55%	74 62%	46 38%	64 53%	56 47%	66 55%	54 45%	84 70%	36 30%
	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
Chi Square		2.83 .586			5.50 .703		3.63 .459		13.53 .095			7.08 .528			5.36 .253		2.34 .674		4.99 .289		10.08 .039		12.21 .016		1.49 .829		4.55 .337		9.27 .055		4.23 .376		1.52 .823	

Table 12: ALP Membership

	AREA				DENSITY		POPULATION			AGE (YEARS)			REGION				OWNER		OWNER II		ALP		ALUMNI			ALUMNI		INDEX		
	Total	STATE	CNTY	MTRO AREA	LOW	MED+	<100k	100k - <500k	500k+	<=20	21-30	31+	NE	MW	S	W	COC	NOT	IND	COC	Yes	No	<500	500 - <1000	1000+	<700	701+	LOW	MED	HIGH
Member	120	10	54	56	68	52	33	51	36	31	41	43	13	41	44	22	45	75	60	45	64	56	33	38	39	71	39	43	47	30
		8%	45%	47%	57%	43%	28%	43%	30%	26%	34%	36%	11%	34%	37%	18%	38%	63%	50%	38%	53%	47%	28%	32%	33%	59%	33%	36%	39%	25%
		(A)	(B)	(C)	(D)	(E)	(F)	(G)	(H)	(I)	(J)	(K)	(L)	(M)	(N)	(O)	(P)	(Q)	(R)	(S)	(T)	(U)	(V)	(W)	(X)	(Y)	(Z)	(I)	(I)	(I)
Not a member	64	3	27	34	26	38	7	33	24	12	19	33	9	19	25	11	16	48	39	16	64	0	11	22	28	33	28	18	22	24
	53%	30%	50%	61%	38%	73%	21%	65%	67%	39%	46%	77%	69%	46%	57%	50%	36%	64%	65%	36%	100%	0%	33%	58%	72%	46%	72%	42%	47%	80%
		5%	42%	53%	41%	59%	11%	52%	38%	19%	30%	52%	14%	30%	39%	17%	25%	75%	61%	25%	100%	0%	17%	34%	44%	52%	44%	28%	34%	38%
Chi Square					E	D	GH	F	F	K	K	IJ					Q	P	S	R	U	T	wX	v	V	z	y]]	[
	56	7	27	22	42	14	26	18	12	19	22	10	4	22	19	11	29	27	21	29	0	56	22	16	11	38	11	25	25	6
	47%	70%	50%	39%	62%	27%	79%	35%	33%	61%	54%	23%	31%	54%	43%	50%	64%	36%	35%	64%	0%	100%	67%	42%	28%	54%	28%	58%	53%	20%
		13%	48%	39%	75%	25%	46%	32%	21%	34%	39%	18%	7%	39%	34%	20%	52%	48%	38%	52%	0%	100%	39%	29%	20%	68%	20%	45%	45%	11%
					E	D	GH	F	F	K	K	IJ					Q	P	S	R	U	T	wX	v	V	z	y]]	[
			3.65		14.37		18.90		12.80					2.44			9.14	8.94		120.00			10.84	6.53		11.65				
			.161		.001		.001		.002					.487			.002	.003		.001			.004	.011		.003				

Table 12b: ALP Membership

	Total	LAW / SOCIO		ALUMNI DUES			ALUMNI PROG		DUES			% PAYING DUES			ALUM STAFF		FUNDRAISE		DEPEND \$\$		SURVEY		PUBLIC ISSUS		SKILLS (I.E. BOARD)		PLACEI BOD		NEWSLTTR		ACTIVE ONLINE		SOCIAL MEDIA	
		Yes/ Will	No	YES	NO	NO PROG	YES	NO	\$25 - <\$50	\$50 - <\$75	\$75+	<20%	20% - <35%	35%+	YES	No	YES	NO	YES	NO	YES	NO	YES	NO	YES	NO	YES	NO	YES	NO	YES	NO	YES	NO
Member	120	71 59% (A)	43 36% (B)	55 46% (C)	38 32% (D)	27 23% (E)	93 78% (F)	27 23% (G)	17 14% (H)	14 12% (I)	12 10% (J)	21 18% (K)	19 16% (L)	12 10% (M)	72 60% (N)	48 40% (O)	51 43% (P)	69 58% (Q)	43 36% (R)	77 64% (S)	72 60% (T)	48 40% (U)	62 52% (V)	58 48% (W)	54 45% (X)	66 55% (Y)	74 62% (Z)	46 38% (I)	64 53% (V)	56 47% (I)	66 55% (^)	54 45% (_)	84 70% (')	36 30% (a)
	64 53%	42 59% 66%	19 44% 30%	32 58% 50%	22 58% 34%	10 37% 16%	54 58% 84%	10 37% 16%	10 59% 16%	6 43% 9%	9 75% 14%	11 52% 17%	13 68% 20%	8 67% 13%	44 61% 69% o	20 42% 31% n	32 63% 50%	32 46% 50%	26 60% 41%	38 49% 59%	45 63% 70% u	19 40% 30% t	37 60% 58%	27 47% 42%	35 65% 55% y	29 44% 45% x	46 62% 72% {	18 39% 28% z	42 66% 66%]	22 39% 34% \ 	40 61% 63%	24 44% 38%	51 61% 80% •	13 36% 20% €
	56 47%	29 41% 52%	24 56% 43%	23 42% 41%	16 42% 29%	17 63% 30%	39 42% 70%	17 63% 30%	7 41% 13%	8 57% 14%	3 25% 5%	10 48% 18%	6 32% 11%	4 33% 7%	28 39% 50% o	28 58% 50% n	19 37% 34%	37 54% 66%	17 40% 30%	39 51% 70%	27 38% 48% u	29 60% 52% t	25 40% 45%	31 53% 55%	19 35% 34% y	37 56% 66% x	28 38% 50% {	28 61% 50% z	22 34% 39%]	34 61% 61% \ 	26 39% 46%	30 56% 54%	33 39% 59% •	23 64% 41% €
Chi Square		2.41 .120			3.72 .156		3.72 .054			2.75 .253			1.26 .533		4.37 .036		3.16 .076		1.37 .242		6.08 .014		2.07 .150		5.20 .023		6.05 .014		8.33 .004		3.12 .077		6.13 .013	

Table 13: Region

	AREA				DENSITY		POPULATION			AGE (YEARS)			REGION				OWNER		OWNER II		ALP		ALUMNI			ALUMNI		INDEX		
	Total	STATE	CNTY	MTRO AREA	LOW	MED+	<100k	100k - <500k		<=20	21-30	31+	NE	MW	S	W	COC	NOT	IND	COC	Yes	No	<500	500 - <1000		<700	701+	LOW	MED	HIGH
Northeast	120	10	54	56	68	52	33	51	36	31	41	43	13	41	44	22	45	75	60	45	64	56	33	38	39	71	39	43	47	30
		8%	45%	47%	57%	43%	28%	43%	30%	26%	34%	36%	11%	34%	37%	18%	38%	63%	50%	38%	53%	47%	28%	32%	33%	59%	33%	36%	39%	25%
		(A)	(B)	(C)	(D)	(E)	(F)	(G)	(H)	(I)	(J)	(K)	(L)	(M)	(N)	(O)	(P)	(Q)	(R)	(S)	(T)	(U)	(V)	(W)	(X)	(Y)	(Z)	(I)	(I)	(I)
Midwest	13	1	9	3	4	9	3	5	5	4	5	4	13	0	0	0	5	8	5	5	9	4	6	2	4	8	4	4	5	4
	11%	10%	17%	5%	6%	17%	9%	10%	14%	13%	12%	9%	100%	0%	0%	0%	11%	11%	8%	11%	14%	7%	18%	5%	10%	11%	10%	9%	11%	13%
		8%	69%	23%	31%	69%	23%	38%	38%	31%	38%	31%	100%	0%	0%	0%	38%	62%	38%	38%	69%	31%	46%	15%	31%	62%	31%	31%	38%	31%
South	41	4	19	18	23	18	16	9	10	16	12	0	41	0	0	0	16	25	19	16	19	22	12	15	10	27	10	21	13	7
	34%	40%	35%	32%	34%	35%	48%	31%	25%	32%	39%	28%	0%	100%	0%	0%	36%	33%	32%	36%	30%	39%	36%	39%	26%	38%	26%	49%	28%	23%
		10%	46%	44%	56%	44%	39%	39%	22%	24%	39%	29%	0%	100%	0%	0%	39%	61%	46%	39%	46%	54%	29%	37%	24%	66%	24%	51%	32%	17%
West	44	3	19	22	27	17	11	18	15	8	13	21	0	0	44	0	17	27	24	17	25	19	9	12	19	21	19	13	17	14
	37%	30%	35%	39%	40%	33%	33%	35%	42%	26%	32%	49%	0%	0%	100%	0%	38%	36%	40%	38%	39%	34%	27%	32%	49%	30%	49%	30%	36%	47%
		7%	43%	50%	61%	39%	25%	41%	34%	18%	30%	48%	0%	0%	100%	0%	39%	61%	55%	39%	57%	43%	20%	27%	43%	48%	43%	30%	39%	32%
Chi Square	22	2	7	13	14	8	3	12	7	9	7	6	0	0	0	22	7	15	12	7	11	11	6	9	6	15	6	5	12	5
	18%	20%	13%	23%	21%	15%	9%	24%	19%	29%	17%	14%	0%	0%	0%	100%	16%	20%	20%	16%	17%	20%	18%	24%	15%	21%	15%	12%	26%	17%
		9%	32%	59%	64%	36%	14%	55%	32%	41%	32%	27%	0%	0%	0%	100%	32%	68%	55%	32%	50%	50%	27%	41%	27%	68%	27%	23%	55%	23%
Chi Square			5.29		4.39		6.12			6.35				360.00			0.37		0.64		2.44		7.27		4.14		8.32			
			.508		.223		.410			.385				.001			.946		.888		.487		.297		.246		.215			

Table 13b: Region

	Total	LAW / SOCIO		ALUMNI DUES			ALUMNI PROG		DUES			% PAYING DUES			ALUM STAFF		FUNDRAISE		DEPEND \$\$		SURVEY		PUBLIC ISSUS		SKILLS (I.E. BOARD)		PLACEI BOD		NEWSLTTR		ACTIVE ONLINE		SOCIAL MEDIA	
		Yes/ Will	No	YES	NO	NO PROG	YES	NO	\$25 - <\$50	\$50 - <\$75	\$75+	<20%	20% - <35%	35%+	YES	No	YES	NO	YES	NO	YES	NO	YES	NO	YES	NO	YES	NO	YES	NO	YES	NO	YES	NO
		71 59% (A)	43 36% (B)	55 46% (C)	38 32% (D)	27 23% (E)	93 78% (F)	27 23% (G)	17 14% (H)	14 12% (I)	12 10% (J)	21 18% (K)	19 16% (L)	12 10% (M)	72 60% (N)	48 40% (O)	51 43% (P)	69 58% (Q)	43 36% (R)	77 64% (S)	72 60% (T)	48 40% (U)	62 52% (V)	58 48% (W)	54 45% (X)	66 55% (Y)	74 62% (Z)	46 38% (I)	64 53% (I)	56 47% (I)	66 55% (^)	54 45% (_)	84 70% (')	36 30% (a)
Northeast	13 11%	12 17% 92% B	0 0% 0% A	3 5% 23%	5 13% 38%	5 19% 38%	8 9% 62%	5 19% 38%	1 6% 8%	1 7% 8%	0 0% 0%	1 5% 8%	1 5% 8%	1 8% 8%	10 14% 77%	3 6% 23%	6 12% 46%	7 10% 54%	4 9% 31%	9 12% 69%	11 15% 85%	2 4% 15%	6 10% 46%	7 12% 54%	6 11% 46%	7 11% 54%	10 14% 77%	3 7% 23%	7 11% 54%	6 11% 46%	8 12% 62%	5 9% 38%	8 10% 62%	5 14% 38%
Midwest	41 34%	15 21% 37% B	24 56% 59% A	13 24% 32%	16 42% 39%	12 44% 29%	29 31% 71%	12 44% 29%	8 47% 20%	4 29% 10%	2 17% 5%	9 43% 22%	4 21% 10%	0 0% 0%	23 32% 56%	18 38% 44%	12 24% 29% q	29 42% 71% p	12 28% 29%	29 38% 71%	20 28% 49%	21 44% 51%	16 26% 39% w	25 43% 61% v	14 26% 34%	27 41% 66%	24 32% 59%	17 37% 41%	17 27% 41%	24 43% 59%	16 24% 39% •	25 46% 61% ~	26 31% 63%	15 42% 37%
South	44 37%	33 46% 75% B	9 21% 20% A	31 56% 70% D	8 21% 18% C	5 19% 11%	39 42% 89%	5 19% 11%	6 35% 14%	7 50% 16%	9 75% 20%	6 29% 14%	12 63% 27%	10 83% 23%	26 36% 59%	18 38% 41%	22 43% 50%	22 32% 50%	22 51% 50% s	22 29% 50% r	26 36% 59%	18 38% 41%	31 50% 70% W	13 22% 30% V	23 43% 52%	21 32% 48%	28 38% 64%	16 35% 36%	28 44% 64%	16 29% 36%	27 41% 61%	17 31% 39%	33 39% 75%	11 31% 25%
West	22 18%	11 15% 50%	10 23% 45%	8 15% 36%	9 24% 41%	5 19% 23%	17 18% 77%	5 19% 23%	2 12% 9%	2 14% 9%	1 8% 5%	5 24% 23%	2 11% 9%	1 8% 5%	13 18% 59%	9 19% 41%	11 22% 50%	11 16% 50%	5 12% 23%	17 22% 77%	15 21% 68%	7 15% 32%	9 15% 41%	13 22% 59%	11 20% 50%	11 17% 50%	12 16% 55%	10 22% 45%	12 19% 55%	10 18% 45%	15 23% 68%	7 13% 32%	17 20% 77%	5 14% 23%
Chi Square		22.31 .001		18.25 .006			6.11 .107		5.27 .510			12.36 .054			1.83 .608		4.53 .210		6.40 .094		6.06 .109		10.02 .018		3.12 .373		1.99 .574		4.21 .239		6.72 .081		2.37 .500	

Table 14: Population Served

	AREA				DENSITY		POPULATION			AGE (YEARS)			REGION				OWNER		OWNER II		ALP		ALUMNI			ALUMNI		INDEX		
	Total	STATE	CNTY	MTRO AREA	LOW	MED+	<100k	100k - <500k		<=20	21-30	31+	NE	MW	S	W	COC	NOT	IND	COC	Yes	No	<500	500 - <1000		<700	701+	LOW	MED	HIGH
<10k	120	10	54	56	68	52	33	51	36	31	41	43	13	41	44	22	45	75	60	45	64	56	33	38	39	71	39	43	47	30
		8%	45%	47%	57%	43%	28%	43%	30%	26%	34%	36%	11%	34%	37%	18%	38%	63%	50%	38%	53%	47%	28%	32%	33%	59%	33%	36%	39%	25%
		(A)	(B)	(C)	(D)	(E)	(F)	(G)	(H)	(I)	(J)	(K)	(L)	(M)	(N)	(O)	(P)	(Q)	(R)	(S)	(T)	(U)	(V)	(W)	(X)	(Y)	(Z)	(I)	(V)	(J)
10k to <25k	4	0	2	2	2	2	4	0	0	1	0	2	1	0	3	0	2	2	1	2	1	3	2	0	1	2	1	3	0	1
	3%	0%	4%	4%	3%	4%	12%	0%	0%	3%	0%	5%	8%	0%	7%	0%	4%	3%	2%	4%	2%	5%	6%	0%	3%	3%	7%	0%	3%	
		0%	50%	50%	50%	50%	100%	0%	0%	25%	0%	50%	25%	0%	75%	0%	50%	50%	25%	50%	25%	75%	50%	0%	25%	50%	25%	75%	0%	25%
25k to <50k	9	0	5	4	5	4	9	0	0	4	4	0	1	4	4	0	5	4	2	5	2	7	6	1	1	7	1	5	4	0
	8%	0%	9%	7%	7%	8%	27%	0%	0%	13%	10%	0%	8%	10%	9%	0%	11%	5%	3%	11%	3%	13%	18%	3%	3%	10%	3%	12%	9%	0%
		0%	56%	44%	56%	44%	100%	0%	0%	44%	44%	0%	11%	44%	44%	0%	56%	44%	22%	56%	22%	78%	67%	11%	11%	78%	11%	56%	44%	0%
50k to <100k	8	0	5	3	6	2	8	0	0	2	3	2	0	7	1	0	2	6	4	2	0	8	3	3	1	6	1	3	4	1
	7%	0%	9%	5%	9%	4%	24%	0%	0%	6%	7%	5%	0%	17%	2%	0%	4%	8%	7%	4%	0%	14%	9%	8%	3%	8%	3%	7%	9%	3%
		0%	63%	38%	75%	25%	100%	0%	0%	25%	38%	25%	0%	88%	13%	0%	25%	75%	50%	25%	0%	100%	38%	38%	13%	75%	13%	38%	50%	13%
100k to <250k	12	0	6	6	8	4	12	0	0	6	3	2	1	5	3	3	7	5	5	7	4	8	8	4	0	12	0	5	5	2
	10%	0%	11%	11%	12%	8%	36%	0%	0%	19%	7%	5%	8%	12%	7%	14%	16%	7%	8%	16%	6%	14%	24%	11%	0%	17%	0%	12%	11%	7%
		0%	50%	50%	67%	33%	100%	0%	0%	50%	25%	17%	8%	42%	25%	25%	58%	42%	42%	58%	33%	67%	67%	33%	0%	100%	0%	42%	42%	17%
250k to <500k	28	0	14	14	18	10	0	28	0	6	14	7	2	12	11	3	14	14	11	14	17	11	3	17	5	20	5	14	9	5
	23%	0%	26%	25%	26%	19%	0%	55%	0%	19%	34%	16%	15%	29%	25%	14%	31%	19%	18%	31%	27%	20%	9%	45%	13%	28%	13%	33%	19%	17%
		0%	50%	50%	64%	36%	0%	100%	0%	21%	50%	25%	7%	43%	39%	11%	50%	50%	39%	50%	61%	39%	11%	61%	18%	71%	18%	50%	32%	18%
500k to <1MM	23	0	12	11	13	10	0	23	0	6	9	8	3	4	7	9	10	13	10	10	16	7	5	8	8	13	8	4	10	9
	19%	0%	22%	20%	19%	19%	0%	45%	0%	19%	22%	19%	23%	10%	16%	41%	22%	17%	17%	22%	25%	13%	15%	21%	21%	18%	21%	9%	21%	30%
		0%	52%	48%	57%	43%	0%	100%	0%	26%	39%	35%	13%	17%	30%	39%	43%	57%	43%	43%	70%	30%	22%	35%	35%	57%	35%	17%	43%	39%
1MM+	11	0	4	7	7	4	0	0	11	2	0	9	2	1	7	1	3	8	7	3	10	1	1	2	7	3	7	3	5	3
	9%	0%	7%	13%	10%	8%	0%	0%	31%	6%	0%	21%	15%	2%	16%	5%	7%	11%	12%	7%	16%	2%	3%	5%	18%	4%	18%	7%	11%	10%
		0%	36%	64%	64%	36%	0%	0%	100%	18%	0%	82%	18%	9%	64%	9%	27%	73%	64%	27%	91%	9%	9%	18%	64%	27%	64%	27%	45%	27%
Very small state (1-2 EV)	15	0	6	9	1	14	0	0	15	3	3	9	2	4	5	4	1	14	13	1	11	4	3	1	11	4	11	4	3	8
	13%	0%	11%	16%	1%	27%	0%	0%	42%	10%	7%	21%	15%	10%	11%	18%	2%	19%	22%	2%	17%	7%	9%	3%	28%	6%	28%	9%	6%	27%
		0%	40%	60%	7%	93%	0%	0%	100%	20%	20%	60%	13%	27%	33%	27%	7%	93%	87%	7%	73%	27%	20%	7%	73%	27%	73%	20%	20%	53%
Small state (3-7 EV)	1	1	0	0	0	1	0	0	1	0	0	1	1	0	0	0	0	1	1	0	1	0	0	0	1	0	1	0	0	1
	1%	10%	0%	0%	0%	2%	0%	0%	3%	0%	0%	2%	8%	0%	0%	0%	0%	1%	2%	0%	2%	0%	0%	0%	3%	0%	3%	0%	0%	3%
		100%	0%	0%	0%	100%	0%	0%	100%	0%	0%	100%	100%	0%	0%	0%	0%	100%	100%	0%	100%	0%	0%	0%	100%	0%	100%	0%	0%	100%
	2	2	0	0	2	0	0	0	2	1	1	0	0	1	1	0	1	1	0	1	0	2	1	0	1	1	1	1	1	0
	2%	20%	0%	0%	3%	0%	0%	0%	6%	3%	2%	0%	0%	2%	2%	0%	2%	1%	0%	2%	0%	4%	3%	0%	3%	1%	3%	2%	2%	0%
		100%	0%	0%	100%	0%	0%	0%	100%	50%	50%	0%	0%	50%	50%	0%	50%	50%	0%	50%	0%	100%	50%	0%	50%	50%	50%	50%	50%	0%

Table 14: Population Served

	AREA				DENSITY		POPULATION			AGE (YEARS)			REGION				OWNER		OWNER II		ALP		ALUMNI			ALUMNI		INDEX		
	Total	STATE	CNTY	MTRO AREA	LOW	MED+	<100k	100k - <500k	500k+	<=20	21-30	31+	NE	MW	S	W	COC	NOT	IND	COC	Yes	No	<500	500 - <1000	1000+	<700	701+	LOW	MED	HIGH
	120	10 8% (A)	54 45% (B)	56 47% (C)	68 57% (D)	52 43% (E)	33 28% (F)	51 43% (G)	36 30% (H)	31 26% (I)	41 34% (J)	43 36% (K)	13 11% (L)	41 34% (M)	44 37% (N)	22 18% (O)	45 38% (P)	75 63% (Q)	60 50% (R)	45 38% (S)	64 53% (T)	56 47% (U)	33 28% (V)	38 32% (W)	39 33% (X)	71 59% (Y)	39 33% (Z)	43 36% (I)	47 39% (I)	30 25% (I)
Medim state (8-9 EV)	4 3% 100%	4 40% 0%	0 0% 0%	0 0% 0%	3 4% 75%	1 2% 25%	0 0% h	0 0% h	4 11% 100%	0 0% 0%	2 5% 50%	2 5% 50%	0 0% 0%	2 5% 50%	1 2% 25%	1 5% 25%	0 0% 0%	4 5% 100%	3 5% 75%	0 0% 0%	2 3% 50%	2 4% 50%	1 3% 25%	0 0% 0%	2 5% 50%	1 1% 25%	2 5% 50%	0 0% 0%	4 9% 100%	0 0% 0%
Large state (10-18 EV)	3 3% 100%	3 30% 0%	0 0% 0%	0 0% 0%	3 4% 100%	0 0% 0%	0 0% 0%	0 0% h	3 8% 100%	0 0% 0%	2 5% 67%	1 2% 33%	0 0% 0%	1 2% 33%	1 2% 33%	1 5% 33%	0 0% 0%	3 4% 100%	3 5% 100%	0 0% 0%	0 0% 0%	3 5% 100%	0 0% 0%	2 5% 67%	1 3% 33%	2 3% 67%	1 3% 33%	1 2% 33%	2 4% 67%	0 0% 0%
Very large state (18+ EV)	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%
Chi Square			122.22 .001		23.49 .015			240.00 .001			34.22 .047			44.32 .090				18.00 .082		21.15 .032		34.17 .001		55.84 .001		30.39 .001		32.56 .068		

Table 14b: Population Served

	Total	LAW / SOCIO		ALUMNI DUES			ALUMNI PROG		DUES			% PAYING DUES			ALUM STAFF		FUNDRAISE		DEPEND \$\$		SURVEY		PUBLIC ISSUS		SKILLS (I.E. BOARD)		PLACEI BOD		NEWSLTTR		ACTIVE ONLINE		SOCIAL MEDIA	
		Yes/Will	No	YES	NO	NO PROG	YES	NO	\$25 - <\$50	\$50 - <\$75	\$75+	<20%	20% - <35%	35%+	YES	No	YES	NO	YES	NO	YES	NO	YES	NO	YES	NO	YES	NO	YES	NO	YES	NO		
	120	71 59% (A)	43 36% (B)	55 46% (C)	38 32% (D)	27 23% (E)	93 78% (F)	27 23% (G)	17 14% (H)	14 12% (I)	12 10% (J)	21 18% (K)	19 16% (L)	12 10% (M)	72 60% (N)	48 40% (O)	51 43% (P)	69 58% (Q)	43 36% (R)	77 64% (S)	72 60% (T)	48 40% (U)	62 52% (V)	58 48% (W)	54 45% (X)	66 55% (Y)	74 62% (Z)	46 38% (I)	64 53% (\)	56 47% (J)	66 55% (^)	54 45% (_)	84 70% (')	36 30% (a)
<10k	4 3%	3 4% 75%	1 2% 25%	1 2% 25%	2 5% 50%	1 4% 25%	3 3% 75%	1 4% 25%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	1 1% 25%	3 6% 75%	1 2% 25%	3 4% 75%	1 2% 25%	3 4% 75%	1 1% 25%	3 6% 75%	2 3% 50%	2 3% 50%	2 4% 50%	2 3% 50%	2 4% 50%	2 3% 50%	2 4% 50%	1 2% 25%	3 6% 75%	2 2% 50%	2 6% 50%	
10k to <25k	9 8%	4 6% 44%	5 12% 56%	2 4% 22%	3 8% 33%	4 15% 44%	5 5% 56%	4 15% 44%	0 0% 0%	0 0% 0%	0 0% 0%	1 5% 11%	0 0% 0%	1 8% 11%	2 3% 22%	7 15% 78%	1 2% 11%	8 12% 89%	2 5% 22%	7 9% 78%	1 1% 11%	8 17% 89%	2 3% 22%	7 12% 78%	4 7% 44%	5 8% 56%	3 4% 33%	6 13% 67%	2 3% 22%	7 13% 78%	0 0% 0%	9 17% 100%	1 1% 11%	8 22% 89%
25k to <50k	8 7%	4 6% 50%	4 9% 50%	4 7% 50%	3 8% 38%	1 4% 13%	7 8% 88%	1 4% 13%	1 6% 13%	2 14% 25%	1 8% 13%	2 10% 25%	1 5% 13%	0 0% 0%	3 4% 38%	5 10% 63%	2 4% 25%	6 9% 75%	3 7% 38%	5 6% 63%	3 4% 63%	5 10% 63%	5 8% 63%	3 5% 38%	1 2% 13%	7 11% 88%	3 4% 38%	5 11% 63%	4 6% 50%	4 7% 50%	4 6% 50%	4 7% 50%	6 7% 75%	2 6% 25%
50k to <100k	12 10%	8 11% 67%	4 9% 33%	6 11% 50%	2 5% 17%	4 15% 33%	8 9% 67%	4 15% 33%	4 24% 33%	0 0% 0%	2 17% 17%	3 14% 25%	1 5% 8%	1 8% 8%	7 10% 58%	5 10% 42%	2 4% 17%	10 14% 83%	4 9% 33%	8 10% 67%	8 11% 67%	4 8% 33%	4 6% 33%	8 9% 42%	5 11% 58%	7 11% 42%	5 7% 42%	7 15% 58%	2 3% 17%	10 18% 83%	5 8% 42%	7 13% 58%	6 7% 50%	6 17% 50%
100k to <250k	28 23%	14 20% 50%	12 28% 43%	14 25% 50%	7 18% 25%	7 26% 25%	21 23% 75%	7 26% 25%	6 35% 21%	6 43% 21%	1 8% 4%	4 19% 14%	7 37% 25%	2 17% 7%	18 25% 64%	10 21% 36%	16 31% 57%	12 17% 43%	11 26% 39%	17 22% 61%	11 15% 39%	17 35% 61%	10 16% 36%	18 31% 64%	9 17% 32%	19 29% 68%	19 26% 68%	9 20% 32%	13 20% 46%	15 27% 54%	16 24% 57%	12 22% 43%	20 24% 71%	8 22% 29%
250k to <500k	23 19%	15 21% 65%	6 14% 26%	12 22% 52%	8 21% 35%	3 11% 13%	20 22% 87%	3 11% 13%	3 18% 13%	3 21% 13%	4 33% 17%	7 33% 30%	3 16% 13%	2 17% 9%	15 21% 65%	8 17% 35%	12 24% 52%	11 16% 48%	7 16% 30%	16 21% 70%	17 24% 74%	6 13% 26%	12 19% 52%	11 19% 48%	11 20% 48%	12 18% 52%	14 19% 61%	9 20% 39%	15 23% 65%	8 14% 35%	15 23% 65%	8 15% 35%	17 20% 74%	6 17% 26%
500k to <1MM	11 9%	8 11% 73%	2 5% 18%	6 11% 55%	4 11% 36%	1 4% 9%	10 11% 91%	1 4% 9%	1 6% 9%	1 7% 9%	2 17% 18%	0 0% 0%	3 16% 27%	3 25% 27%	6 8% 55%	5 10% 45%	6 12% 55%	5 7% 45%	5 12% 45%	6 8% 73%	3 6% 27%	7 11% 64%	4 7% 36%	7 13% 64%	4 6% 36%	9 12% 82%	2 4% 18%	6 9% 55%	5 9% 45%	8 12% 73%	3 6% 27%	10 12% 91%	1 3% 9%	
1MM+	15 13%	10 14% 67%	5 12% 33%	6 11% 40%	4 11% 27%	5 19% 33%	10 11% 67%	5 19% 33%	1 6% 7%	0 0% 0%	2 17% 13%	2 10% 13%	3 16% 20%	1 8% 7%	13 18% 87%	2 4% 13%	7 14% 47%	8 12% 53%	4 9% 27%	11 14% 73%	13 18% 87%	2 4% 13%	3 5% 20%	10 19% 67%	5 8% 33%	11 15% 73%	4 9% 27%	11 17% 73%	4 7% 27%	10 15% 67%	5 9% 33%	14 17% 93%	1 3% 7%	
Very small state (1-2 EV)	1 1%	1 1% 100%	0 0% 0%	1 2% 100%	0 0% 0%	0 0% 0%	1 1% 100%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	1 5% 100%	0 0% 0%	1 1% 100%	0 0% 0%	1 2% 100%	0 0% 0%	1 2% 100%	0 0% 0%	1 1% 100%	0 0% 0%	1 2% 100%	0 0% 0%	1 2% 100%	0 0% 0%	1 1% 100%	0 0% 0%	1 2% 100%	0 0% 0%	1 2% 100%	0 0% 0%	1 1% 100%	0 0% 0%
Small state (3-7 EV)	2 2%	1 1% 50%	1 2% 50%	0 0% 0%	2 5% 100%	0 0% 0%	2 2% 100%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	0 0% 0%	2 4% 100%	0 0% 0%	2 3% 100%	0 0% 0%	2 3% 100%	0 0% 0%	1 2% 50%	1 2% 50%	0 0% 0%	2 3% 100%	1 1% 50%	1 2% 50%	2 3% 100%	0 0% 0%	2 3% 100%	0 0% 0%	0 0% 0%	1 1% 50%	1 3% 50%

Table 14b: Population Served

	Total	LAW / SOCIO		ALUMNI DUES			ALUMNI PROG		DUES			% PAYING DUES			ALUM STAFF		FUNDRAISE		DEPEND \$\$		SURVEY		PUBLIC ISSUS		SKILLS (I.E. BOARD)		PLACEI BOD		NEWSLTTR		ACTIVE ONLINE		SOCIAL MEDIA	
		Yes/ Will	No	YES	NO	NO PROG	YES	NO	\$25 - ≤\$50	\$50 - ≤\$75	\$75+	<20%	20% - ≤35%	35%+	YES	No	YES	NO	YES	NO	YES	NO	YES	NO	YES	NO	YES	NO	YES	NO	YES	NO		
	120	71 59% (A)	43 36% (B)	55 46% (C)	38 32% (D)	27 23% (E)	93 78% (F)	27 23% (G)	17 14% (H)	14 12% (I)	12 10% (J)	21 18% (K)	19 16% (L)	12 10% (M)	72 60% (N)	48 40% (O)	51 43% (P)	69 58% (Q)	43 36% (R)	77 64% (S)	72 60% (T)	48 40% (U)	62 52% (V)	58 48% (W)	54 45% (X)	66 55% (Y)	74 62% (Z)	46 38% (I)	64 53% (\)	56 47% (J)	66 55% (^)	54 45% (_)	84 70% (')	36 30% (a)
Medim state (8-9 EV)	4	3	0	1	2	1	3	1	1	1	0	1	0	1	4	0	1	3	2	2	4	0	4	0	3	1	4	0	4	0	3	1	3	1
	3%	4%	0%	2%	5%	4%	3%	4%	6%	7%	0%	5%	0%	8%	6%	0%	2%	4%	5%	3%	6%	0%	6%	0%	6%	2%	5%	0%	6%	0%	5%	2%	4%	3%
Large state (10-18 EV)	3	0	3	2	1	0	3	0	0	1	0	1	0	1	2	1	2	1	3	0	3	0	2	1	1	2	2	1	2	1	1	2	3	0
	3%	0%	7%	4%	3%	0%	3%	0%	0%	7%	0%	5%	0%	8%	3%	2%	4%	1%	7%	0%	4%	0%	3%	2%	2%	3%	3%	2%	3%	2%	2%	4%	4%	0%
Very large state (18+ EV)	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
Chi Square		12.61		17.03			8.95		13.77			16.42		20.54		16.56		11.03		31.63		18.38		14.32		13.76		20.63		20.31		26.52		
		.320		.762			.627		.909			.794		.038		.122		.441		.001		.073		.216		.246		.037		.041		.005		

Table 15: Alumni Programming and Dues

	AREA				DENSITY		POPULATION			AGE (YEARS)			REGION				OWNER		OWNER II		ALP		ALUMNI			ALUMNI		INDEX		
	Total	STATE	CNTY	MTRO AREA	LOW	MED+	<100k	100k - <500k	500k+	<=20	21-30	31+	NE	MW	S	W	COC	NOT	IND	COC	Yes	No	<500	500 - <1000	1000+	<700	701+	LOW	MED	HIGH
	120	10 8% (A)	54 45% (B)	56 47% (C)	68 57% (D)	52 43% (E)	33 28% (F)	51 43% (G)	36 30% (H)	31 26% (I)	41 34% (J)	43 36% (K)	13 11% (L)	41 34% (M)	44 37% (N)	22 18% (O)	45 38% (P)	75 63% (Q)	60 50% (R)	45 38% (S)	64 53% (T)	56 47% (U)	33 28% (V)	38 32% (W)	39 33% (X)	71 59% (Y)	39 33% (Z)	43 36% (I)	47 39% (V)	30 25% (J)
Charge for programming	55 46%	4 40% 7%	26 48% 47%	25 45% 45%	28 41% 51%	27 52% 49%	13 39% 24%	26 51% 47%	16 44% 29%	8 26% 15% jk	22 54% 40% i	24 56% 44% i	3 23% 5%	13 32% 24% N	31 70% 56% M	8 36% 15%	19 42% 35%	36 48% 65%	30 50% 55%	19 42% 35%	32 50% 58%	23 41% 42%	7 21% 13% WX	23 61% 42% V	21 54% 38% V	30 42% 55%	21 54% 38%	12 28% 22% V	26 55% 47% [	17 57% 31% {
Does not charge for programming	38 32%	5 50% 13%	17 31% 45%	16 29% 42%	27 40% 71% e	11 21% 29% d	10 30% 26%	15 29% 39%	13 36% 34%	13 42% 34%	11 27% 29%	13 30% 34%	5 38% 13%	16 39% 42% n	8 18% 21% m	9 41% 24%	10 22% 26%	28 37% 74%	20 33% 53%	10 22% 26%	22 34% 58%	16 29% 42%	13 39% 34%	9 24% 24%	14 36% 37%	22 31% 58%	14 36% 37%	13 30% 34%	15 32% 39%	10 33% 26%
Does not offer programming	27 23%	1 10% 4%	11 20% 41%	15 27% 56%	13 19% 48%	14 27% 52%	10 30% 37%	10 20% 37%	7 19% 26%	10 32% 37%	8 20% 30%	6 14% 22%	5 38% 19%	12 29% 44% n	5 11% 19% m	5 23% 19%	16 36% 59% Q	11 15% 41% P	10 17% 37% s	16 36% 59% r	10 16% 37%	17 30% 63%	13 39% 48% wX	6 16% 22% v	4 10% 15% V	19 27% 70% z	4 10% 15% y	18 42% 67% V	6 13% 22% [	3 10% 11% [
Chi Square		2.65 .619			4.74 .093			2.17 .705			8.34 .080			18.25 .006			7.69 .021		5.15 .076		3.72 .156		16.12 .003			4.19 .123		15.99 .003		

Table 15b: Alumni Programming and Dues

	Total	LAW / SOCIO		ALUMNI DUES			ALUMNI PROG		DUES			% PAYING DUES			ALUM STAFF		FUNDRAISE		DEPEND \$\$		SURVEY		PUBLIC ISSUES		SKILLS (I.E. BOARD)		PLACEI BOD		NEWSLTTR		ACTIVE ONLINE		SOCIAL MEDIA	
		Yes/ Will	No	YES	NO	NO PROG	YES	NO	\$25 - -<\$50	\$50 - -<\$75	\$75+	<20%	20% - -<35%	35%+	YES	No	YES	NO	YES	NO	YES	NO	YES	NO	YES	NO	YES	NO	YES	NO	YES	NO	YES	NO
		(A)	(B)	(C)	(D)	(E)	(F)	(G)	(H)	(I)	(J)	(K)	(L)	(M)	(N)	(O)	(P)	(Q)	(R)	(S)	(T)	(U)	(V)	(W)	(X)	(Y)	(Z)	(I)	(J)	(I)	(J)	(^)	(_)	(')	(a)
Charge for programming	120	71	43	55	38	27	93	27	17	14	12	21	19	12	72	48	51	69	43	77	72	48	62	58	54	66	74	46	64	56	66	54	84	36
		59%	36%	46%	32%	23%	78%	23%	14%	12%	10%	18%	16%	10%	60%	40%	43%	58%	36%	64%	60%	40%	52%	48%	45%	55%	62%	38%	53%	47%	55%	45%	70%	30%
		(A)	(B)	(C)	(D)	(E)	(F)	(G)	(H)	(I)	(J)	(K)	(L)	(M)	(N)	(O)	(P)	(Q)	(R)	(S)	(T)	(U)	(V)	(W)	(X)	(Y)	(Z)	(I)	(J)	(^)	(_)	(')	(a)	
Does not charge for programming	55	39	14	55	0	0	55	0	16	14	12	20	19	12	36	19	29	26	30	25	35	20	32	23	30	25	36	19	35	20	37	18	44	11
	46%	55%	33%	100%	0%	0%	59%	0%	94%	100%	100%	95%	100%	100%	50%	40%	57%	38%	70%	32%	49%	42%	52%	40%	56%	38%	49%	41%	55%	36%	56%	33%	52%	31%
		71%	25%	100%	0%	0%	100%	0%	29%	25%	22%	36%	35%	22%	65%	35%	53%	47%	55%	45%	64%	36%	58%	42%	55%	45%	65%	35%	64%	36%	67%	33%	80%	20%
		b	a	D	C												q	p	S	R									}	|	•	~	•	€
Does not offer programming	38	20	16	0	38	0	38	0	1	0	0	1	0	0	21	17	13	25	9	29	28	10	21	17	17	21	28	10	21	17	22	16	26	12
	32%	28%	37%	0%	100%	0%	41%	0%	6%	0%	0%	5%	0%	0%	29%	35%	25%	36%	21%	38%	39%	21%	34%	29%	31%	32%	38%	22%	33%	30%	33%	30%	31%	33%
		53%	42%	0%	100%	0%	100%	0%	3%	0%	0%	3%	0%	0%	55%	45%	34%	66%	24%	76%	74%	26%	55%	45%	45%	55%	74%	26%	55%	45%	58%	42%	68%	32%
				D	C														u	t														
Chi Square	27	12	13	0	0	27	0	27	0	0	0	0	0	0	15	12	9	18	4	23	9	18	9	18	7	20	10	17	8	19	7	20	14	13
	23%	17%	30%	0%	0%	100%	0%	100%	0%	0%	0%	0%	0%	0%	21%	25%	18%	26%	9%	30%	13%	38%	15%	31%	13%	30%	14%	37%	13%	34%	11%	37%	17%	36%
		44%	48%	0%	0%	100%	0%	100%	0%	0%	0%	0%	0%	0%	56%	44%	33%	67%	15%	85%	33%	67%	33%	67%	26%	74%	37%	63%	30%	70%	26%	74%	52%	48%
																			S	R	U	T	w	v	y	x	[	Z]	\	^	•	€	



Table 16: Program Age (2016 minus Year Founded)

	AREA				DENSITY		POPULATION			AGE (YEARS)			REGION				OWNER		OWNER II		ALP		ALUMNI			ALUMNI		INDEX		
	Total	STATE	CNTY	MTRO AREA	LOW	MED+	<100k	100k - <500k	500k+	<=20	21-30	31+	NE	MW	S	W	COC	NOT	IND	COC	Yes	No	<500	500 - <1000	1000+	<700	701+	LOW	MED	HIGH
Base	120	10	54	56	68	52	33	51	36	31	41	43	13	41	44	22	45	75	60	45	64	56	33	38	39	71	39	43	47	30
		8.3%	45.0%	46.7%	56.7%	43.3%	27.5%	42.5%	30.0%	25.8%	34.2%	35.8%	10.8%	34.2%	36.7%	18.3%	37.5%	62.5%	50.0%	37.5%	53.3%	46.7%	27.5%	31.7%	32.5%	59.2%	32.5%	35.8%	39.2%	25.0%
		(A)	(B)	(C)	(D)	(E)	(F)	(G)	(H)	(I)	(J)	(K)	(L)	(M)	(N)	(O)	(P)	(Q)	(R)	(S)	(T)	(U)	(V)	(W)	(X)	(Y)	(Z)	(I)	(V)	(J)
Age	25.0	29.1	20.7	28.4	23.9	26.3	18.5	25.3	30.5	12.6	26.1	35.6	24.6	24.0	26.4	24.1	24.0	25.5	26.6	24.0	28.6	20.8	14.3	26.3	33.6	20.7	33.6	21.8	24.6	30.0
		b	a	B			GH	Fh	Fg	JK	IK	IJ									U	T	WX	VX	VW	Z	Y	J	}	||
Mean	25.0	29.1	20.7	28.4	23.9	26.3	18.5	25.3	30.5	12.6	26.1	35.6	24.6	24.0	26.4	24.1	24.0	25.5	26.6	24.0	28.6	20.8	14.3	26.3	33.6	20.7	33.6	21.8	24.6	30.0

Table 16b: Program Age (2016 minus Year Founded)

	Total	LAW / SOCIO		ALUMNI DUES			ALUMNI PROG		DUES			% PAYING DUES			ALUM STAFF		FUNDRAISE		DEPEND \$\$		SURVEY		PUBLIC ISSUS		SKILLS (I.E. BOARD)		PLACEI BOD		NEWSLTTR		ACTIVE ONLINE		SOCIAL MEDIA	
		Yes/Will	No	YES	NO	NO PROG	YES	NO	\$25 - <\$50	\$50 - <\$75	\$75+	<20%	20% - <35%	35%+	YES	No	YES	NO	YES	NO	YES	NO	YES	NO	YES	NO	YES	NO	YES	NO	YES	NO	YES	NO
		59.2% (A)	35.8% (B)	45.8% (C)	31.7% (D)	22.5% (E)	77.5% (F)	22.5% (G)	14.2% (H)	11.7% (I)	10.0% (J)	17.5% (K)	15.8% (L)	10.0% (M)	60.0% (N)	40.0% (O)	42.5% (P)	57.5% (Q)	35.8% (R)	64.2% (S)	60.0% (T)	40.0% (U)	51.7% (V)	48.3% (W)	45.0% (X)	55.0% (Y)	61.7% (Z)	38.3% (I)	53.3% (I)	46.7% (I)	55.0% (A)	45.0% (A)	70.0% (A)	30.0% (a)
Base	120	71	43	55	38	27	93	27	17	14	12	21	19	12	72	48	51	69	43	77	72	48	62	58	54	66	74	46	64	56	66	54	84	36
Age	25.0	26.9	21.2	27.4	24.1	21.1	26.1	21.1	25.4	28.3	23.7	26.5	31.3	26.3	28.7	19.3	29.0	22.0	27.4	23.6	26.8	22.1	28.1	21.6	28.1	22.3	27.3	21.3	28.2	21.3	27.8	21.4	27.2	19.8
Mean	25.0	26.9	21.2	27.4	24.1	21.1	26.1	21.1	25.4	28.3	23.7	26.5	31.3	26.3	28.7	19.3	29.0	22.0	27.4	23.6	26.8	22.1	28.1	21.6	28.1	22.3	27.3	21.3	28.2	21.3	27.8	21.4	27.2	19.8